

LARKIN PRODUCTS AND PREMIUMS



FACTORY TO FAMILY
\$ 20 00
OF RETAIL VALUE FOR
\$ 10 00
THIRTY DAYS TRIAL.

THE LARKIN IDEA

***Save all Cost which adds no Value—by
Direct Dealing from Factory to Family***

LARKIN CUSTOMERS SAVE MONEY

The millions of homes in which Larkin Products give satisfaction and to which Larkin Premiums add comfort and charm are the best evidence of our customers' appreciation of Factory-to-Family dealing.

For most manufactured goods the consumer pays from two to four times the cost of production. The manufacturer, the sales agent, the wholesaler, the retailer, all must have their expenses, losses and profit; to each—you, the consumer, contribute.

Without pretense of something for nothing, the Larkin Idea not only saves half the usual retail cost of the best Laundry and Toilet Soaps, Toilet Articles, Flavoring Extracts, and other Home Necessities, but it doubles the value to you of this 50% saving, because the saved middlemen's profit buys for you at manufacturer's actual cost, a premium equal in value to the whole amount paid. You pay only \$10.00 for \$10.00 worth of our Products and a \$10.00 Premium, or for \$20.00 worth of Products.

The Premium is without cost to you or to us. You get twice what your money would buy elsewhere.

Only our customers, who are everywhere ready to endorse us, can realize the increased buying value that \$10.00 has when wisely used in our unique and perfect organization.

A LARKIN PREMIUM

is that given to every direct purchaser of an assortment of the Larkin Products to the value of \$10.00 or more. It is the saved profits and expenses of middlemen put into a form for the permanent enjoyment and advantage of Larkin patrons.

A CERTIFICATE PREMIUM

is that given to an Old Customer as a reward for his services in extending the sale of the Larkin Products. It is the saved expenses of manufacturers' salesmen. We employ no agents, and our offers are not intended to attract the services of canvassers. Our offers of Certificate Premiums are open only to Old Customers and members of their families, who will, by speaking a good word for us, secure—as they very easily can—\$10.00 orders from reliable heads of families among their acquaintances.

Every Premium is just what we represent it, and equals, in every particular, goods sold in stores at retail prices.

Larkin Co.

ESTABLISHED, 1875.

FACTORY-TO-FAMILY
Soapmakers, Perfumers,
Chemists, Refiners,
Importers.

Factories, Laboratories and
General Offices,
BUFFALO, N. Y.

Branch for West-of-the-Mississippi Patrons, . . . PEORIA, ILL.

LOCAL BRANCHES:

4, 6 White St. and 239 West Broadway, . . . NEW YORK CITY
19 Eliot St., . . . BOSTON 2221-31 Arch St., PHILADELPHIA
820-824 Liberty Ave., PITTSBURG

HOW TO GET CERTIFICATE PREMIUMS

CERTIFICATE RULES

I. CERTIFICATE PREMIUMS are given only to Old Customers for \$10.00 Recommended and Club Orders accompanied by the cash.

II. AN OLD CUSTOMER is the head of a family who has purchased direct from us a \$10.00 assortment of Larkin Soaps and other Products.

III. A NEW CUSTOMER is the head of a family who has never been a direct purchaser from us.

IV. A RECOMMENDED ORDER is a New Customer's order secured by the recommendation of an Old Customer and countersigned by him.

V. A CLUB ORDER is an order countersigned by an Old Customer for Larkin Soaps and other Products all of which have been sold to ten or more families whose names are given in the order.

GENERAL INFORMATION

THE PRESENT-FOR-CASH. As a present-for-cash with order, 50 cents' worth of extra Products, of customer's choice, will be added to each \$10.00 assortment ordered.

THIRTY DAYS' TRIAL. MONEY REFUNDED. The full price paid, including freight charges, will be promptly and cheerfully refunded to any purchaser who, after thirty days' trial, is dissatisfied with our Products or Premiums, and no charge will be made for part used in a reasonable trial.

GOODS ARE SHIPPED within two days after receipt of the order. Orders are not acknowledged by mail.

WE GUARANTEE THE SAFE ARRIVAL at a regular freight station of everything we ship. We will adjust all breakages and shortages reported within two days after arrival, accompanied by freight bill endorsed by R. R. Agent with statement of damage existing. If R. R. Co. overcharges you, we will promptly refund you amount overcharged upon receipt of freight bill.

ALL ORDERS OF \$20.00 OR MORE may, if preferred, be divided in shipments and payment; the Soaps may be shipped in amounts of not less than \$10.00 worth, and the Larkin Premium shipped last.

ANY ORDER for Soaps and Products sold to ten or more friends and neighbors is a Club Order, whether purchasers constitute a Club-of-Ten or not.

Larkin Co. PRODUCTS.

Sweet Home Family Soap , Gold-Medal winner, carton of 10 bars,	\$.50
White Woolen Soap , for flannels, infants' clothes and laces, bar, . . . . .	.07
Boraxine Soap Powder , a laundry luxury, 1-lb. package, . . . . .	.10
Honor Bright Scouring Soap , to make things bright, bar, . . . . .	.05
Larkin Pure Potash or Lye , general disinfectant, 1-lb. can, . . . . .	.10
Larkin Gloss Starch , pure, strong, bright, 3-lb. carton, . . . . .	.20
Larkin Ball Blue , makes clothes white, ¼-lb. box, . . . . .	.10
Maid o' the Mist Bath Soap , (floating) bar, . . . . .	.05
Tartan Tar Soap , for mechanics' use, ½-lb. bar, . . . . .	.05

Modjeska Toilet Soap , the luxury of luxuries, ¼ doz. cakes, . . . . .	.60
Old English Castile Soap , pure, unscented, ¼ doz. 6-oz. cakes, . . . . .	.30
Golden Glow Toilet Soap , transparent, ¼ doz. cakes, . . . . .	.30
Elite Glycerine Toilet Soap , fragrant, ¼ doz. cakes, . . . . .	.25
Creme Oatmeal Toilet Soap , scented, ¼ doz. cakes, . . . . .	.25
Larkin Sulphur Soap , scented, antiseptic, ¼ doz. cakes, . . . . .	.25
Borated Tar Soap , purifying, ¼ doz. 6-oz. cakes, . . . . .	.25
Safeguard Carbolic Soap , antiseptic, curative, ¼ doz. cakes, . . . . .	.25
World's Work Toilet Soap , for toilers, 1-6 doz. cakes, . . . . .	.10
Larkin Shaving Stick or Tablet, . . . . .	.10

Modjeska Bouquet Perfume , delicate, refined, lasting, 1-oz. bottle, . . . . .	.35
Modjeska Carnation, Heliotrope, Rose or Violet Perfume , 1-oz. bot. . . . .	.50
Modjeska Eau de Cologne , 4-oz. bottle, . . . . .	.50
Modjeska Violet or Lavender Toilet Water , 4-oz. bottle, . . . . .	.50
Sachet Powder, Carnation, Heliotrope, Rose, Violet , pkg., 10c.; 1-oz. box . . . . .	.25

Larkin Smelling Salts , refreshing, revivifying, 2-oz. bottle, . . . . .	.25
Larkin Cold Cream , a soothing, healing demulcent, 2-oz. jar, . . . . .	.25
Larkin Derma Balm , a cooling, quickly absorbed lotion, 3-oz. bottle, . . . . .	.25
Larkin Petroleum Jelly , finest petrolatum, 4-oz. jar, . . . . .	.10
Larkin Egg Shampoo , cleanses hair and scalp, 4-oz. bottle, . . . . .	.25
Genuine Bay Rum , finest West India product, 4-oz. bottle, . . . . .	.25
Larkin Quinine Hair Tonic , stimulates growth, prevents dandruff, 4-oz. bot. . . . .	.25
Larkin Liquid Dentifrice , cleanses the teeth, 2-oz. bottle, . . . . .	.20
Larkin Tooth Powder , an antiseptic dentifrice, 2-oz. bottle, . . . . .	.20
Larkin Violet Talcum Powder , purified, refined, antiseptic, 3-oz. box, . . . . .	.15
Chemically Pure Glycerine , 2-oz. bottle, 10c.; 6-oz. bottle, . . . . .	.25
Larkin Rosewater and Glycerine , 2-oz. bottle, . . . . .	.15
Larkin Tincture of Arnica , full strength, 4-oz. bottle, . . . . .	.25
Larkin Camphorated Oil , a soothing application, 2-oz. bottle, . . . . .	.25
Larkin Castor Oil , perfectly pure, 4-oz. bottle, . . . . .	.25
Larkin Witch Hazel Extract , double distilled, highest quality; full pint, . . . . .	.30
Larkin Essences, Peppermint or Jamaica Ginger , 2-oz. bottle, . . . . .	.25

Larkin 35c. Blend Coffee , ground or unground, 1-lb. can, 35c.; 3-lb. can,	1.00
Larkin Teas, Ceylon, English Breakfast, Formosa Oolong, Green Japan, or Mixed , high grade, 1-lb. can, . . . . .	.60
Larkin Baking Powder , pure, strong, reliable, ½-lb. can, . . . . .	.25
Larkin Saleratus or Soda , for baking and cooking, 1-lb. can, . . . . .	.10
Larkin Flavoring Extracts, Almond, Celery, Lemon, Orange, Rose, Vanilla or Wintergreen , absolutely pure, 2-oz. bottle, . . . . .	.25
Larkin Olive Oil , finest French product, ½-pt. bottle, . . . . .	.40
Puritan Pure Chocolate, Sweetened , for confection or beverage, ¼-lb. cake, . . . . .	.10
Puritan Pure Chocolate, Unsweetened , richest and best, ½-lb. cake, . . . . .	.25
Puritan Pure Cocoa , delicious and nutritious, ½-lb. can . . . . .	.30
Larkin Corn Starch , highest quality, 1-lb. pkg., . . . . .	.10

Larkin Shoe Polish, Black or Russet , water-proof paste, box, . . . . .	.10
Larkin Silver Polish , quick, thorough, lasting, 3-oz. box, . . . . .	.05
Larkin Stove Polish , easiest, most permanent, 8-oz. can, . . . . .	.10
Larkin Machine Oil , for delicate machinery, 2-oz. bottle, . . . . .	.10
Larkin Parlor Matches , long splints, pkg. 3 boxes, 500's, . . . . .	.15
Vulcan Safety Matches , light only on box, pkg. 12 boxes, . . . . .	.10
Larkin Liquid Glue , strong, odorless, convenient, tube, . . . . .	.10
Larkin Chloride of Lime , highest test, 1-lb. can, . . . . .	.10
Jet Neatsfoot Oil Harness Soap , best and cheapest, bar, . . . . .	.10
Sulpho-Tobacco Soap , Insecticide, 3-oz. cake, 10c.; 8-oz. cake, . . . . .	.20

Lady Washington Boudoir Desk No. 15.



Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Choice of selected Quarter-sawed Golden Oak, or genuine Mahogany veneer; hand-rubbed; handsome hand carvings and French legs. Sides, only, are of plain Oak, or Birch finished Mahogany.

The Desk is 29½ in. wide and 52¾ in. high. The handsomely shaped French beveled-plate mirror is 6 x 24 in.; bric-a-brac shelf, 8 x 29½ in. The large drawer is 3¼ in. deep, 12 in. long and 24 in. wide. Both drawer and Desk have locks; a spacious writing-bed, 28 in. deep; six pigeon-holes for envelopes and letter-paper; two com-

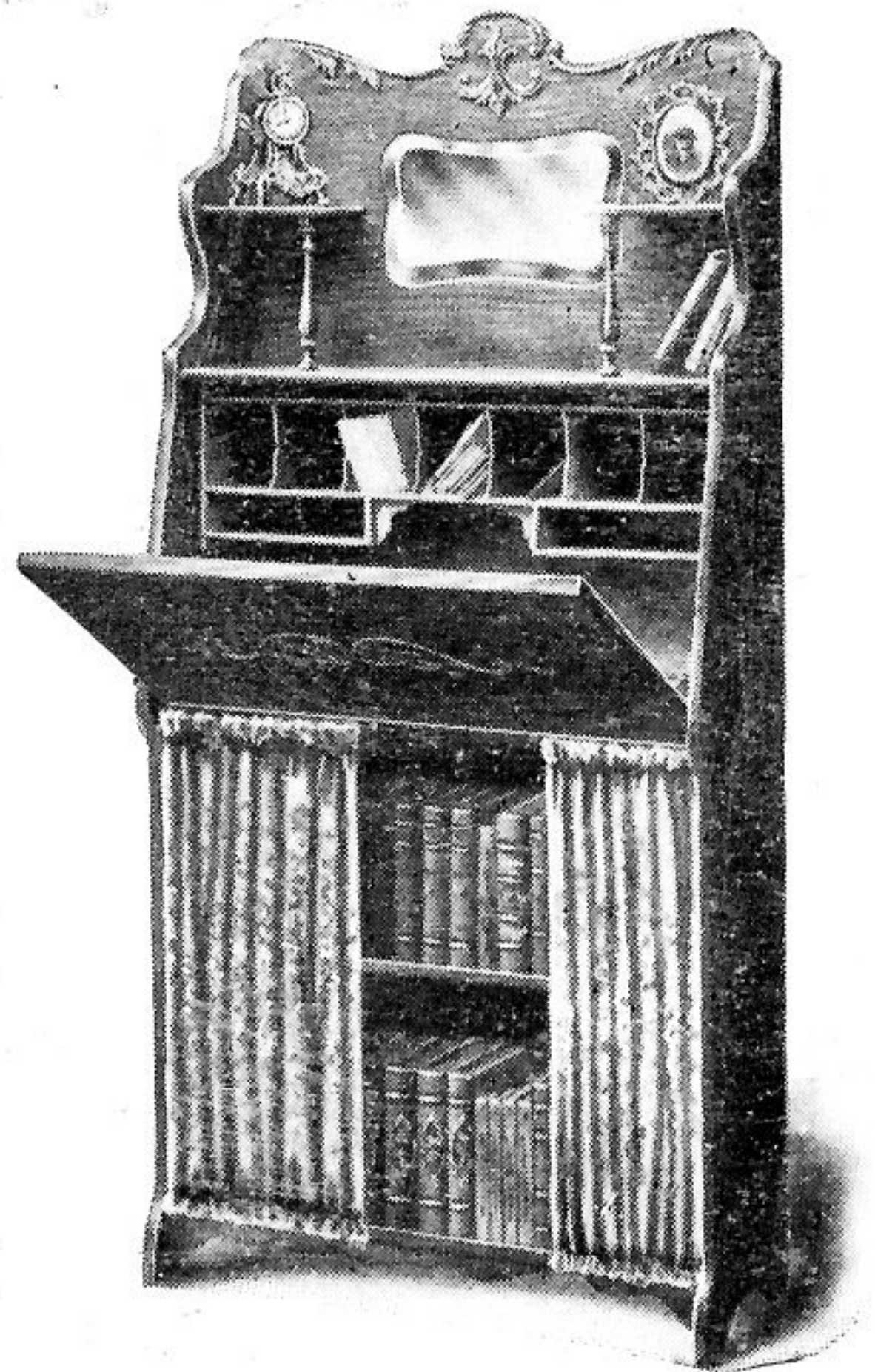
partments, 3¾ x 12 in., for account books, and a small drawer, 4¾ x 9½ in. Shipped with legs and mirror detached, for safety and to save freight.

The Famous Chautauqua Desk No. 5.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

This beautiful Desk, made of solid Oak, has hand-polished Golden Oak finish; very handsome carvings. Drop-leaf provides a writing-bed 26 in. deep, 29½ in. high. Fine 8 x 14 in. French beveled-plate mirror; brass rod for curtains. It stands 5 ft. high, is 2½ ft. wide and 10½ in. deep.

A perfect and complete but remarkably compact Desk; has three roomy bookshelves, two shelves for bric-a-brac; seven pigeon-holes for papers, compartments for letter-paper, ink, etc., under lock and key.



Child's Tea Set.

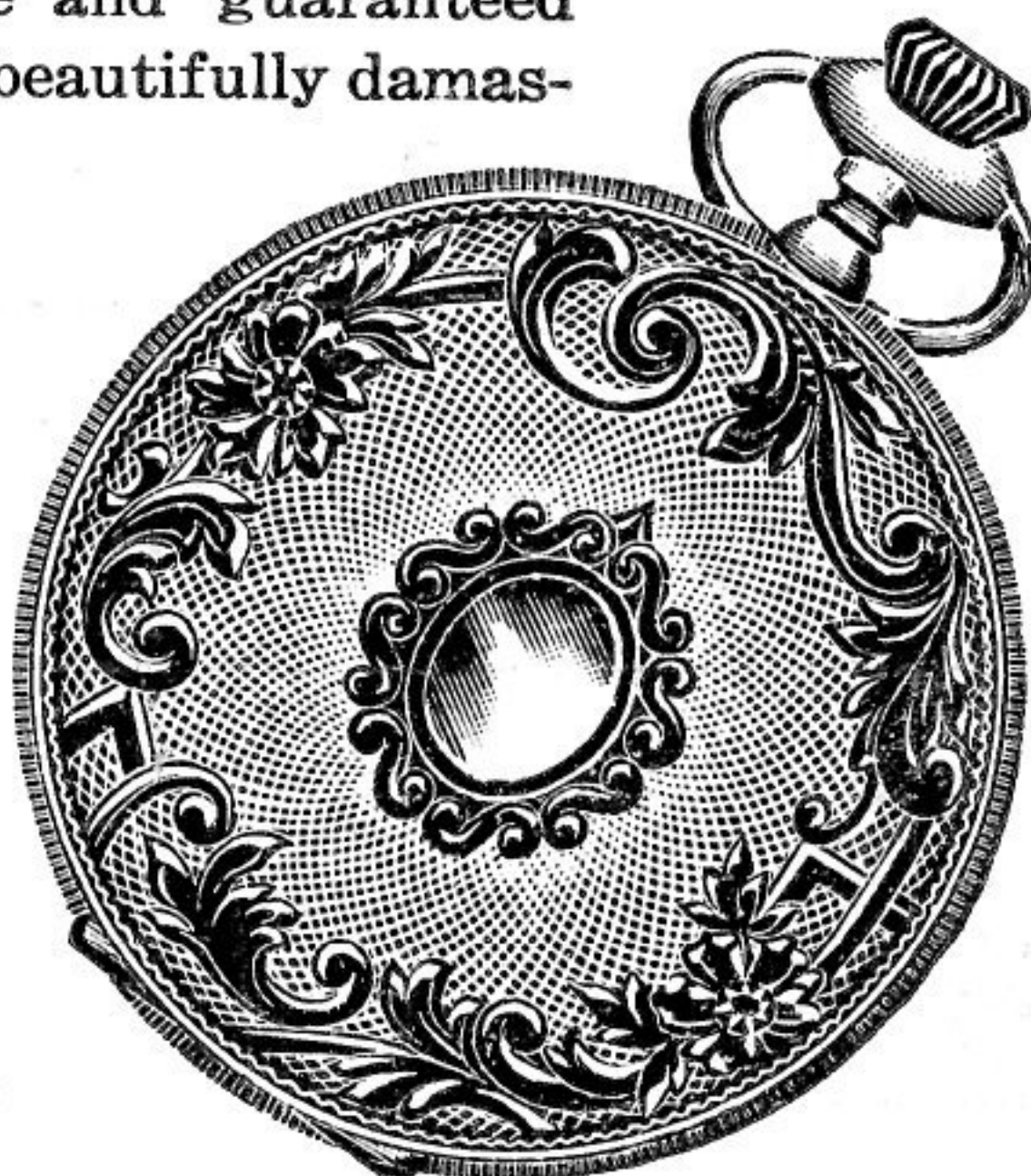
Given for one Certificate.

Set consists of 6 Plates, 6 Cups, 6 Saucers, 1 Teapot, 1 Sugar, 1 Creamer, 1 Bowl. Made in Buffalo Pot-



tery's strongest body, permanent under-the-glaze Green decoration.

THESE WATCHES have the reliable and guaranteed **SETH THOMAS SEVEN-JEWEL MOVEMENT**, beautifully damaskeened in gold and nickel. Patent safety pinion, cut compensation balance wheel. Stem wind and set. Patent Breguet hair-spring, which improves time-keeping and prevents movement running fast when Watch receives a hard jar. Adjusted to heat, cold and all positions. Porcelain-enamel dial, black Arabic numerals on all Open-face Watches; Roman numerals on Hunting-case Watches; marginal figures. All cases have Geneva antique pendant and bow, and are fitted with fine ground lintelle crystal.



Man's Gold-Filled Watches.

HUNTING=CASE No. 15. Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Case is 10-K. Gold-filled, guaranteed to wear like solid gold for ten years. Only one style of finish, as illustrated, engine-turned with handsome engraved border and oval shield center. New size 16. Has second hand.

OPEN=FACE No. 25. Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Exactly like Watch No. 15 except that case is open-face with screw bezel and back.



Man's Sterling Silver Open-Face Watch No. 16.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Case 925/1000 fine; gold crown. Choice of plain polished, engine-turned, or hand-engraved. Screw bezel and back. New size 16. Very thin. Known as the bascine shape.

Lady's Gold-Filled Watches.

HUNTING=CASE No. 35. Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Size 6, a duplicate of Watch No. 15 in everything except size.

HUNTING=CASE No. 313. Given for eight Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$13.00; or free with \$16.00 worth.

Case is 14-K. Gold-filled, guaranteed for twenty years. Choice of hand-engraved, plain polished, or engine-turned case. Size 6. Very thin. Dial has second-hand.

OPEN=FACE No. 6. Given for seven Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$12.00; or free with \$14.00 worth.

Same watch as No. 313 except that it has smaller dial and no second-hand.

Lady's Watch Chains.



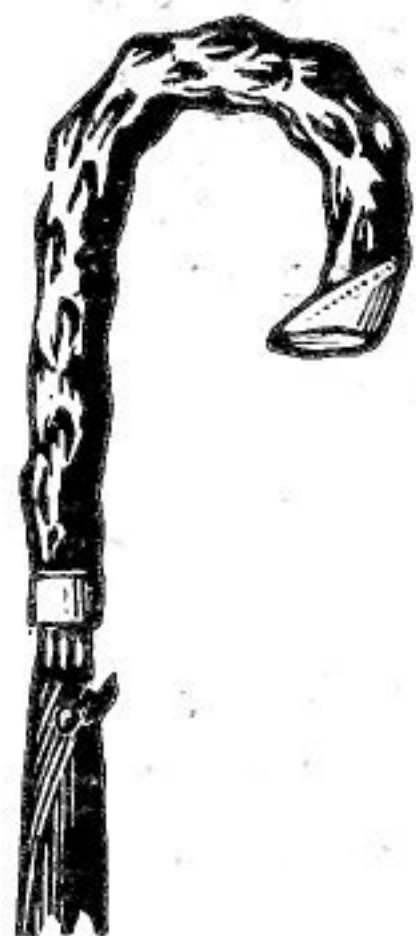
No. 81. Neat Curb Chain, 14-K. Rolled Gold Plate. Slide has solid gold front and back. Ruby set.



No. 71. Link Chain, 14-K. Rolled Gold Plate. Slide has solid gold front and back; Opal set.

One given for one Certificate.

Mailed, postpaid. Length, 48 in. Makers guarantee all satisfactory in use. Order by number.



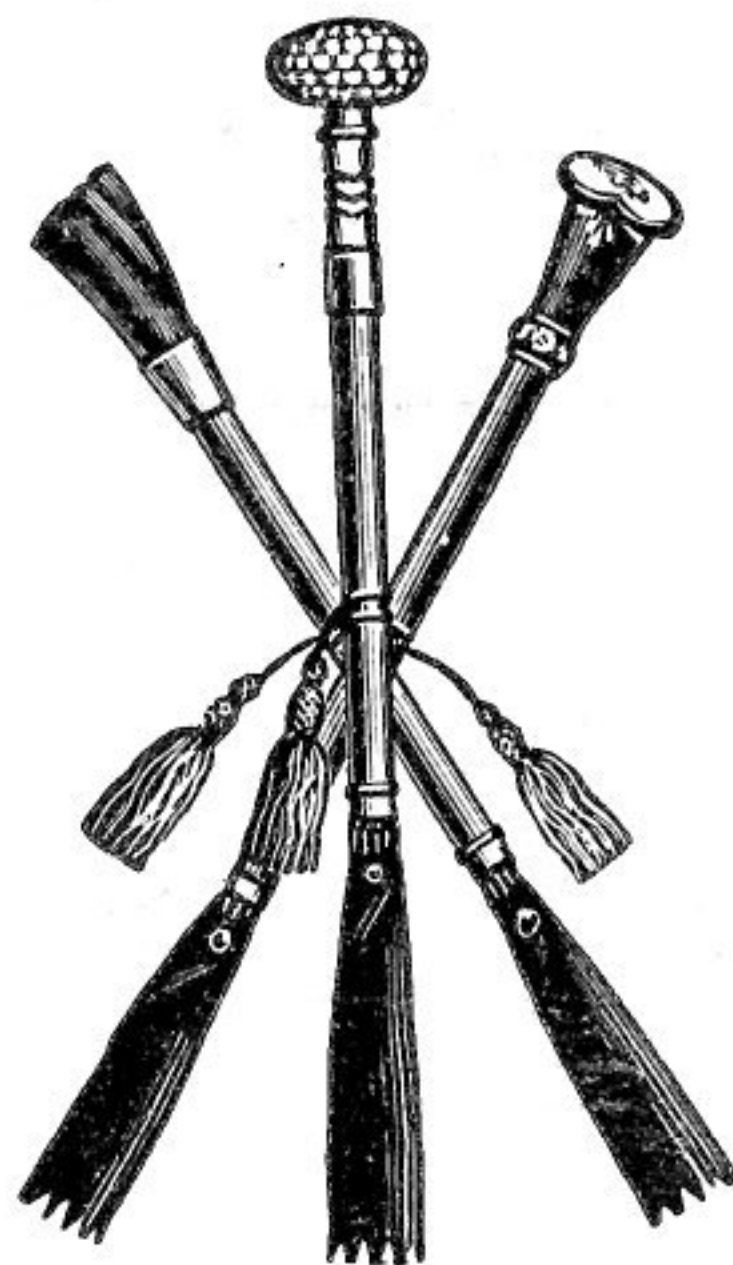
Lady or Gentleman's Umbrella.

Given for one Certificate.

Choice of fine union Taffeta Silk or Silk-finished Serge, both guaranteed fast black, made on best paragon frame and steel rod. The Taffeta contains more silk, but the Serge wears better.

Lady's come in Horn, German-silver-and-Pearl, Dresden Princess and selected Congo loop with German-silver nose-piece handles.

Gentleman's fine Congo handle, trimmed with 1/2-in. German-silver swedge and cap, is the Prince-of-Wales shape. Close roller.



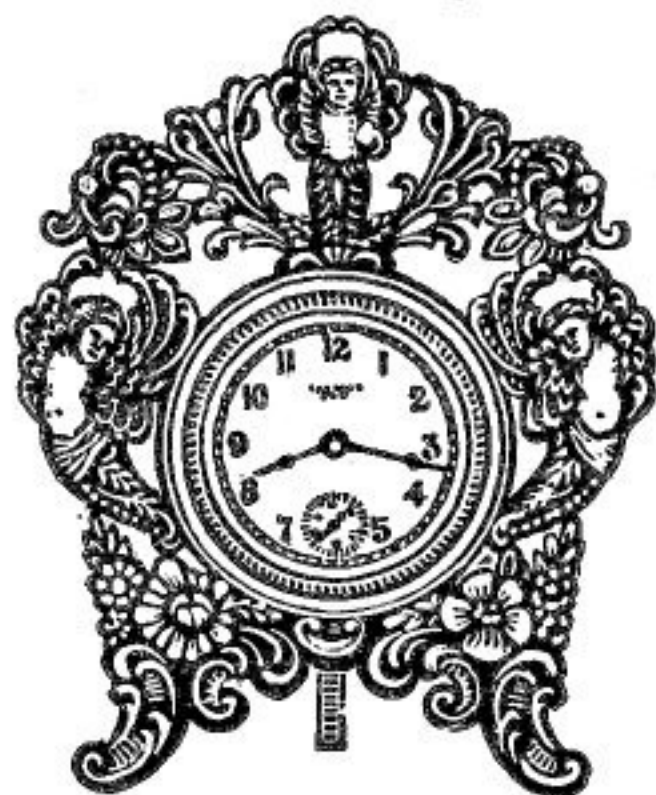
Diameter, 26 in., except Man's Serge, which is 28 in.

Gold-Plated Clock No. 21.

Given for one Certificate.

A well-made Clock of very graceful design, especially suitable for desk or dressing-table. Frame is plated with pure Gold and lacquered. The one-day movement is guaranteed to be a good timekeeper.

Size, 6 in. high, 5 in. wide; dial, 2 in. in diameter.

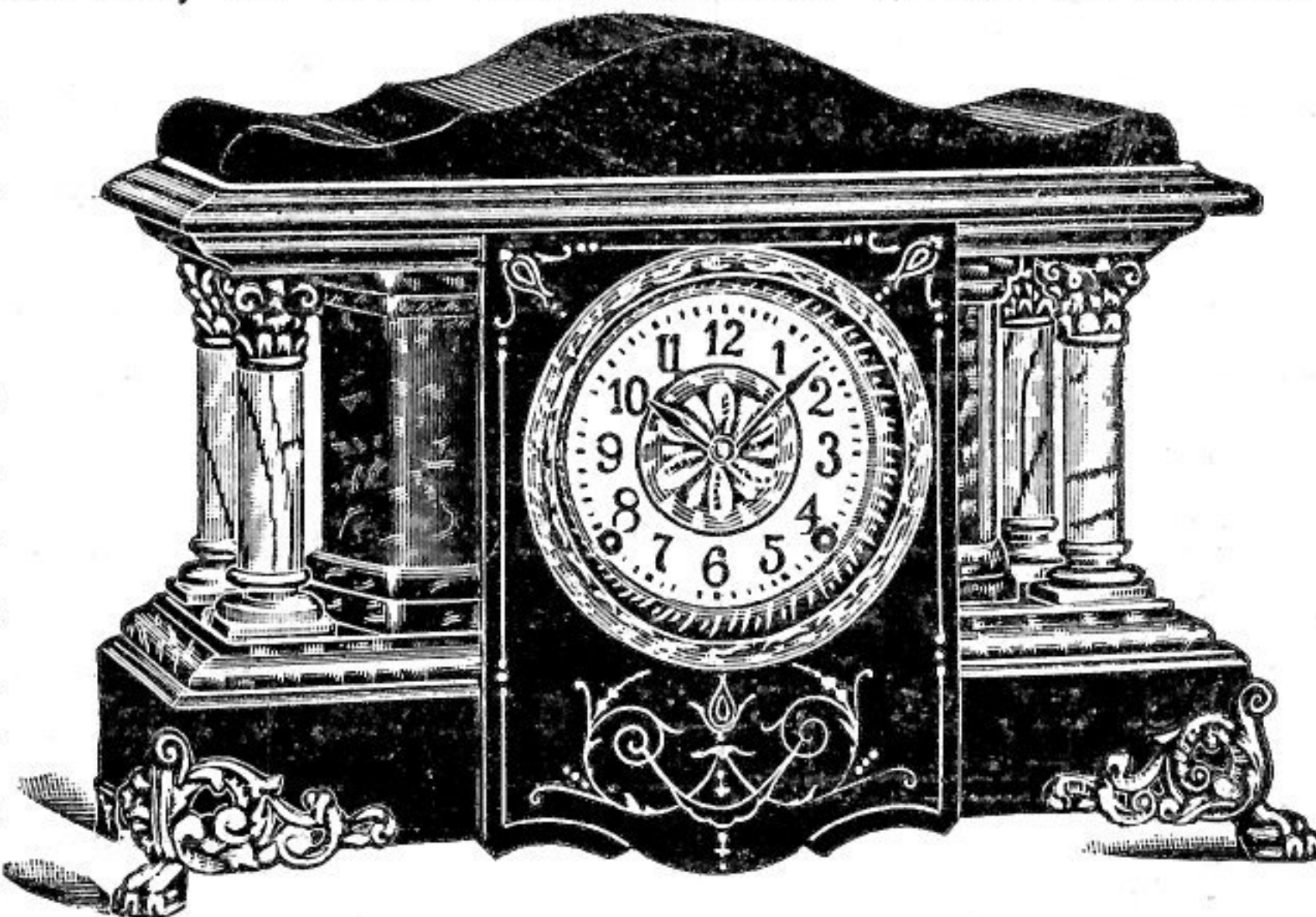


Seth Thomas Mantel Clock No. 35.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Guaranteed reliable; made by the most celebrated makers in America. Will last a lifetime.

Eight-day: hours strike on cathedral bell; half-hours, on brass bell. Beautiful ADAMANTINE ENAMEL CASE, made by a patented process, dust-proof; very highly polished. Elaborate design; shaped top. Has four round onyx-celluloid columns and large half-columns of dark green variegated marble. Plain Black body and top, outlined with gilt; bronze feet and trimmings. White dial, with gilt filigree center and black Arabic figures. Length, 18 in.; height, 12 in.

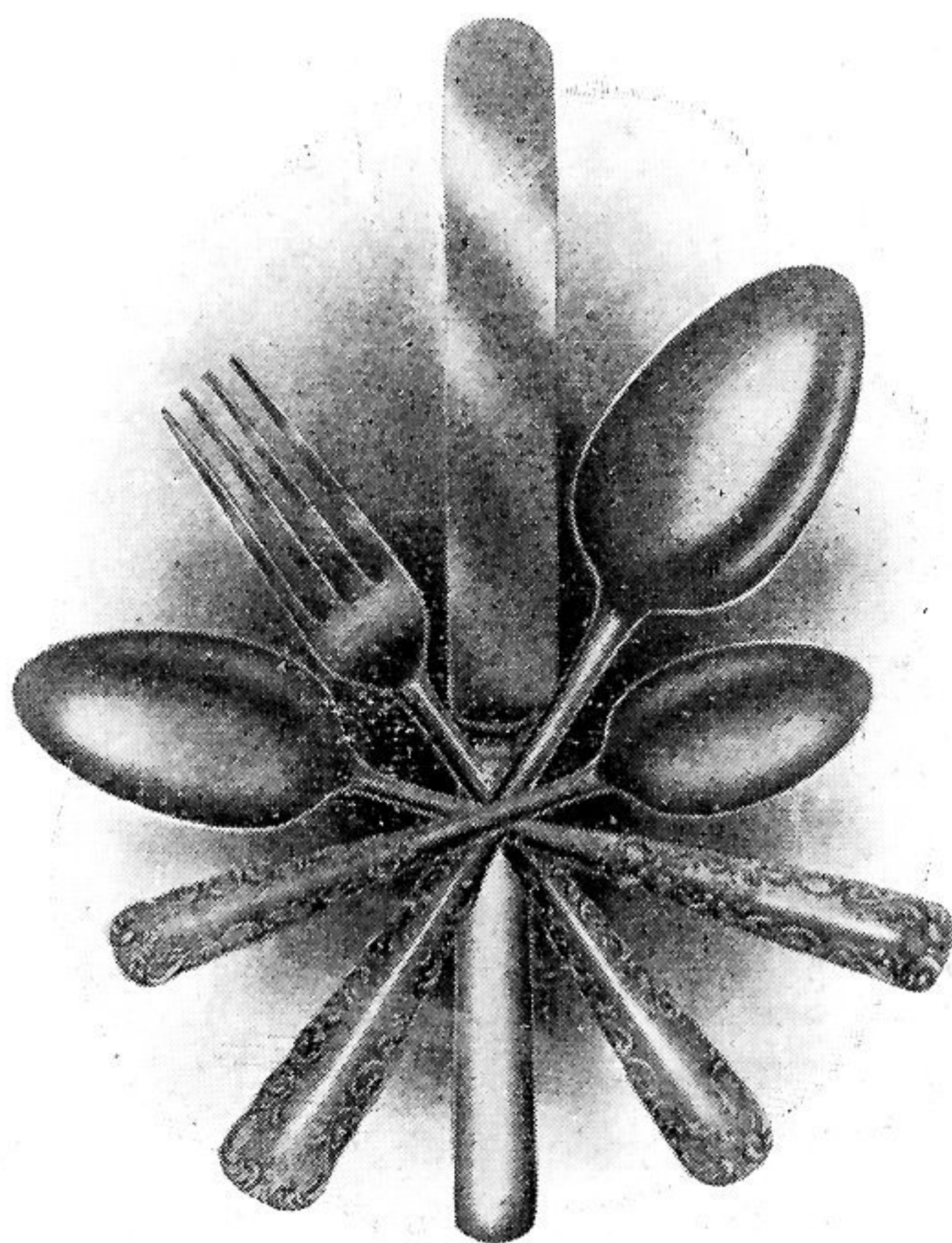


1835—R. Wallace or 1847 Rogers Bros. Silver-Plated Tableware.

SILVERWARE bearing these trade-marks is the world's standard. The 1835—R. WALLACE brand has never before been offered as a premium. We have sent to our customers tons upon tons of 1847 ROGERS BROS. brand, and we expect yet greater success with the new and more liberal 1835—R. Wallace offers.

EVERY PIECE IS WARRANTED FOR TEN YEARS, and with fair, ordinary usage lasts a lifetime. The Knives are Steel, plated 12 dwt.; Spoons and Forks, best nickel silver, extra Silver-plated. All are hand-burnished. The Knives and Forks are medium size.

Choice of three patterns: Portland in 1835—R. Wallace ware or 1847 Rogers; Norfolk in 1847 Rogers; Rex in 1835—R. Wallace.



FORKS. Given for two Certificates. Mailed, postpaid.

Six 1847 Rogers Bros., or eight 1835—R. Wallace, A1 Silver-plated Forks. Handles, fancy pattern or plain, as preferred. Length, 7¼ in.

TEASPOONS. Given for one Certificate. Mailed, postpaid.

Six 1847 Rogers Bros., or nine 1835—R. Wallace, A1 Silver-plated Teaspoons. Length, 5⅞ in.

DESSERT SPOONS. Given for one Certificate.

Five 1847 Rogers Bros., or six 1835—R. Wallace, A1 Silver-plated Dessert Spoons. Length, 7¼ in.

To mail, 15c. postage required.

TABLESPOONS. Given for one Certificate. Mailed, postpaid.

Three 1847 Rogers Bros., or four 1835—R. Wallace, A1 Silver-plated Tablespoons. Length, 8 in.

KNIVES. Given for two Certificates. Mailed, postpaid.

Six 1847 Rogers Bros., or eight 1835—R. Wallace, 12 dwt. Silver-plated Knives. Length, 9¼ in.

Choice of three assortments of 1835—R. Wallace ware, each given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products. Specify set by number.

No. 33, 33 PIECES. 6 Knives, 6 Forks, 6 Dessert Spoons, 12 Teaspoons, 3 Tablespoons.

No. 29, 29 PIECES. 6 Knives, 6 Forks, 6 Dessert Spoons, 6 Teaspoons, 3 Tablespoons, 1 Gold-lined Sugar Spoon, 1 twist-handled Butter Knife.

No. 12=W, 24 PIECES. 12 Plain Knives, 12 Plain Forks. Portland or Rex Forks, if preferred.

Choice of three assortments of 1847 Rogers Bros. ware, each given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products. Specify set by number.

No. 24, 24 PIECES. 6 Knives, 6 Forks, 6 Dessert Spoons, 6 Teaspoons.

No. 21, 21 PIECES. 6 Knives, 6 Forks, 6 Dessert Spoons, 3 Tablespoons.

No. 26, 26 PIECES. 6 Knives, 6 Forks, 14 Teaspoons.

Choice of three assortments of 1847 Rogers Bros. ware, each given for six Certificates ; or with \$10.00 worth of Larkin Soaps and Products, for \$11.00 ; or free with \$12.00 worth. Specify set by number.

No. 23, 23 PIECES. 6 Knives, 6 Forks, 6 Teaspoons, 3 Tablespoons, 1 Gold-lined Sugar Spoon, 1 Butter Knife.

No. 12=R, 24 PIECES. 12 Plain Knives, 12 Plain Forks. Portland or Norfolk Forks, if preferred.

No. 6, 24 PIECES. 6 Knives, 6 Forks, 6 Tablespoons, 6 Teaspoons.

Chautauqua Silver Tea Set No. 5—Four Pieces.

Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

The Teapot (2¼= pint) alone given for two Certificates ; the Sugar Bowl with cover, Spoonholder and Cream Pitcher each given for one Certificate.



A full-size, extra heavily quadruple plated Tea Set. The Spoonholder and Cream

Pitcher are lined with 24-karat gold. The pieces are satin-finished with hand-engraved design on each side. The trimmings are all hand-burnished.

The name of the responsible maker is stamped on every piece, and for quality and finish of goods and beauty of design Set is unsurpassed by any silver-plated ware at any price.

Manufacturers' guarantee sent with each Set reads : "We guarantee this Set to be made of hard white Britannia metal extra heavily plated with purest silver, 999-1000 fine, and we warrant the same to wear twenty-five years."

A Set of equal value cannot profitably be retailed at jewelers' for less than \$12.00.

ALL THIS CROCKERY is made by the BUFFALO POTTERY, manufacturers of the best semi-vitreous porcelain produced in America, and equals the best English ware. A beautiful clear white body, light in weight. It is as nearly non-absorbent of acids and grease as earthenware can be made. Guaranteed not to craze. Artistic shapes. First selections only are offered.

Cairo Toilet Sets.

TEN-PIECE SET No. 3. Given for three Certificates.

TWELVE-PIECE SET No. 5. Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

This beautiful Set has an imperishable lustrous glaze. Bowl has roll edge and handles. The body is White, and the decoration is a cluster of June roses, in Pink and Yellow, with natural green leaves with stems and background of a beautiful brown. Handles and edges are traced in gold.

A ten-piece Set consists of Wash-bowl and Pitcher, Chamber with cover, Soap Dish with cover and drainer, small hot-water Pitcher, Brush Vase and Shaving Mug. A twelve-piece Set has, in addition, a Slop Jar and cover.

100-Piece Lamaré Dinner Set No. 8.

Given for eight Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$13.00; or free with \$16.00 worth.

Set consists of 12 Pie Plates; 12 Tea Plates; 12 Plates for Breakfast or Dinner; 12 Fruit Saucers; 12 individual Butter Dishes; 12 Cups; 12 Saucers; 2 Platters, medium and large; 1 oval Vegetable Dish; 2 covered Vegetable Dishes; 1 covered Butter Dish; 1 Sauce Boat; 1 Pickle Dish; 1 medium Sugar Bowl; 1 Cream Pitcher; 1 medium Bowl—100 pieces in all.

The decoration is a border of flowers put on under the glaze and guaranteed not to wear off with a lifetime's use. Choice of Dove, Dark Blue, Green or Brown decorations; handles and embossed work traced in gold.



69-Piece Lamaré Cottage Dinner Set No. 35.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Decoration same as the 100-piece Lamare Set, but in Green only.

Set consists of *6 Soup Plates; 6 Tea Plates; 6 Plates for Breakfast or Dinner; 6 Cups for Tea or Coffee; 6 Saucers; 12 Fruit Saucers; 12 individual Butter Dishes; *1 covered Butter Dish; 2 Platters, medium and large; 3 open Vegetable Dishes, oval; 1 Sauce or Gravy Boat; 1 Sugar Bowl; 1 Cream Pitcher; 2 medium Bowls; 1 Cake or Bread Plate.

*If desired, we will omit the six Soup Plates and substitute six Pie Plates, or we will omit the covered Butter Dish and substitute one Teapot, on same terms.

51-Piece Modjeska Cottage Dinner Set No. 45.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.



Decorated by the chromo-ceramic lithographic process used on all French china. Choice of exquisite sprays of Green, or Pink roses, or beautiful border of Blue forget-me-nots, illuminated with full gold trimmings.

Set consists of 6 Tea Plates; 6 Plates for Breakfast or Dinner; 6 Cups for Tea or Coffee; 6 Saucers; 6 Fruit Saucers; 6 individual Butter Dishes; *1 covered Butter Dish; 2 Platters,

medium and large; *3 open Vegetable Dishes, oval; 1 Sauce or Gravy Boat; 1 Sugar Bowl; 1 Cream Pitcher; *2 medium Bowls; 1 Cake or Bread Plate.

* If desired we will omit the covered Butter Dish, or one open Oval Vegetable Dish and two medium Bowls, and substitute one Teapot, making a 50-piece Set, on same terms.

56-Piece Modjeska Tea Set No. 55.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Set consists of 12 Tea Plates; 12 Teacups; 12 Saucers; 12 Fruit Saucers; 1 Teapot; 1 medium Sugar Bowl; 1 Cream Pitcher; 1 medium Bowl; 2 Cake Plates—56 pieces in all.

Butter Dish substituted for Teapot, if desired.

The same decoration as the Modjeska Cottage Dinner Set No. 45.



Sample Individual Butter Dish of Lamare or Modjeska ware will be mailed on receipt of 5 cts. in stamps.

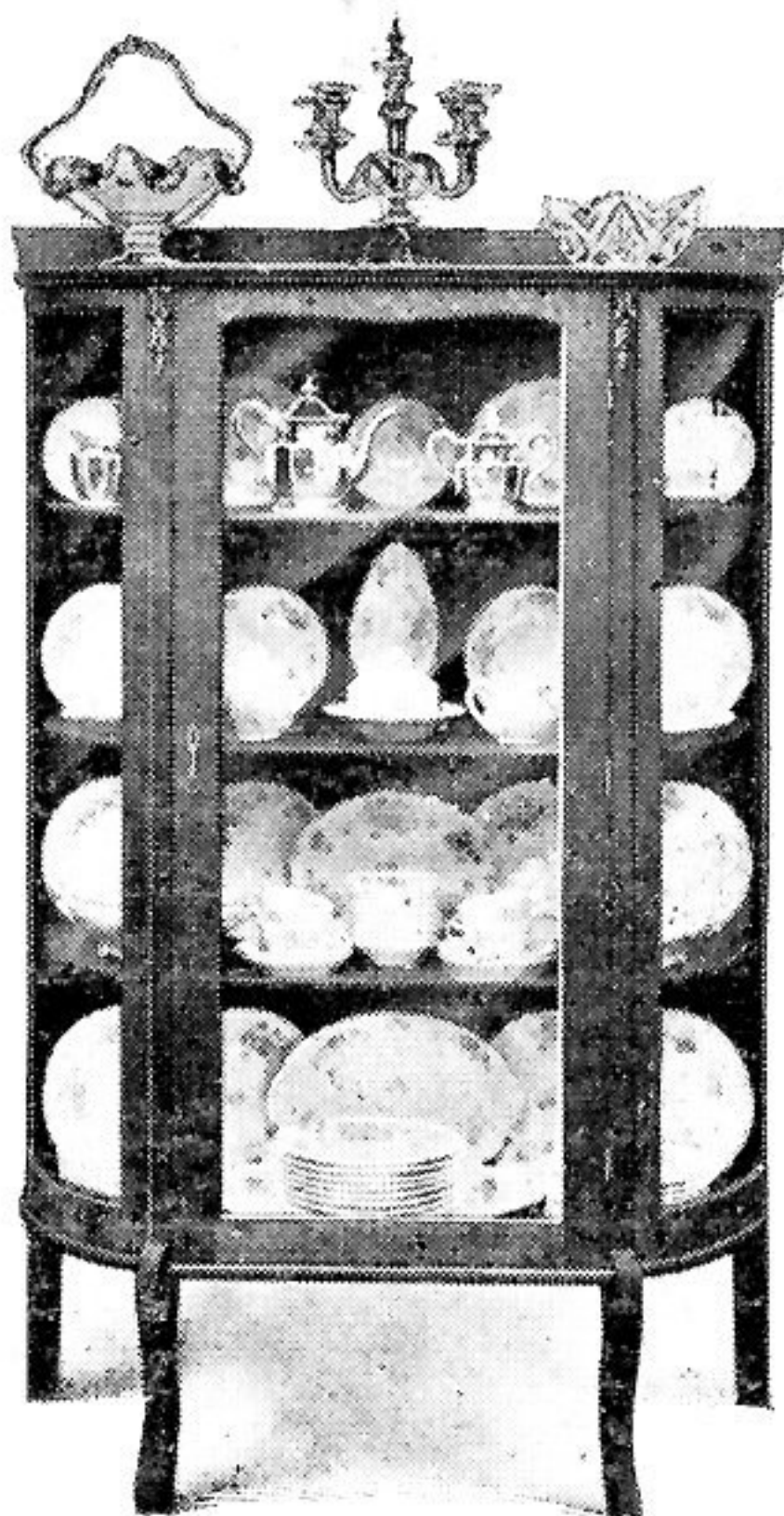
Quartered-Oak China Cabinet No. 911.

Given for eleven Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$16.00; or free with \$22.00 worth.

This beautiful Cabinet for the display of china, glassware and silver is a fine example of the cabinet-maker's craft.

Made of selected Quarter-sawed Oak with high-polish Golden Oak finish; back, choice of Bird's-eye Maple selected for its beautiful grain, finished natural, or ash finished Golden Oak. The three adjustable shelves have tapered edges and are grooved at back for plates.

Cabinet is 63 in. high; 41 in. wide; 15 in. deep. Glass door is 21 x 48½ in. The glass sides are 16 x 47 in., bent to a quarter circle.



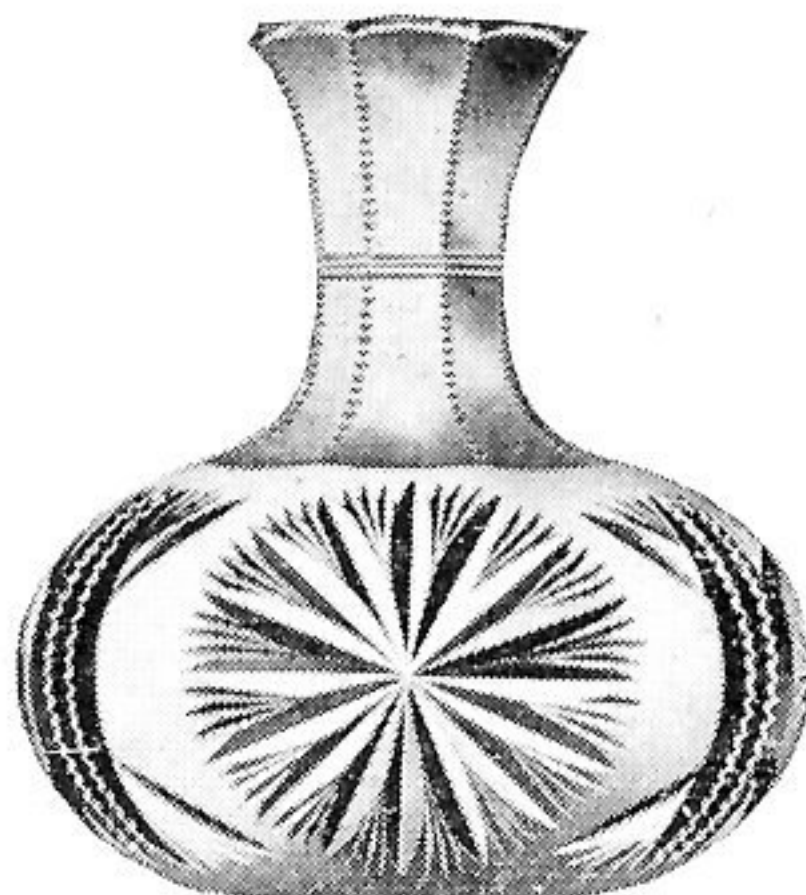
Rich Cut Glassware.

Our line of Cut Glass is from the best manufacturers. Handsome shapes. beautifully and richly cut; profuse designs, nothing meager. The beauty of cut glass cannot be shown in printers' ink.

Carafe.

Given for two Certificates.

Capacity, 1 qt.; height, 8 in. Sunburst and prism cut. Brilliant polish.



Tumblers.

Four given for one Certificate.

Height, 3¾ in. Diamond and fan pattern.

Sideboard No. 914.

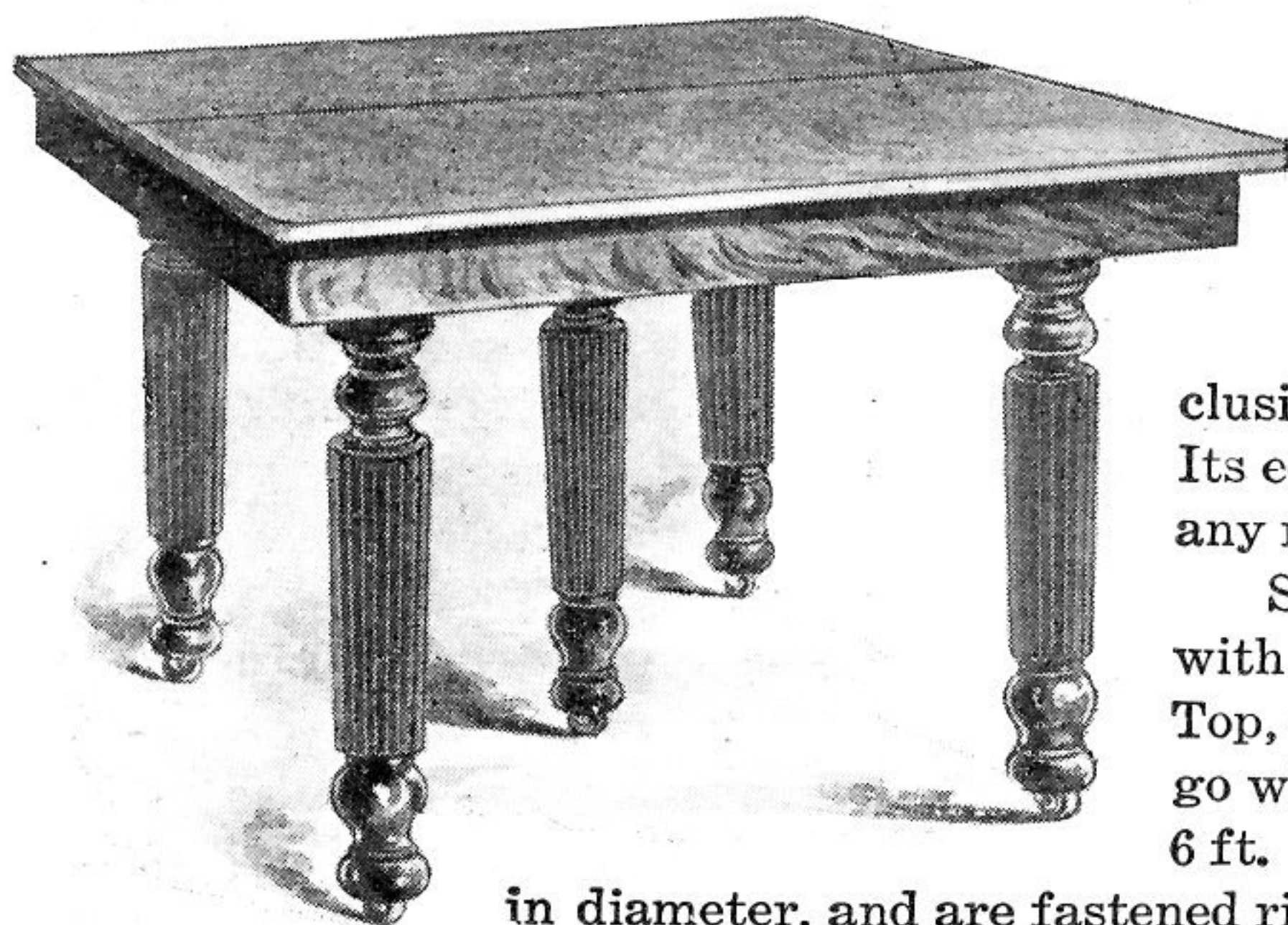
Given for fourteen Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$19.00; or free with \$28.00 worth.

Six feet high, 42 in. wide, 22 in. deep; ornamented with fine carvings; well made. Made from selected Oak with high-polish Golden Oak finish. Top and small drawers have full swell-front; massive turned pilasters support top shelf; both small drawers lock; one lined with velveteen for silver. French beveled-plate mirror, 18 x 30 in.; all trimmings, cast brass. Castered. Small drawers, 4½ x 17 x 16½ in.; linen drawer, 6½ x 14½ x 35½ in.; cupboard, 14 x 16 x 38 in. Doors have spring catches.



Oak Extension Table No. 35.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.



In this Table, as in so many Larkin Premiums, our patrons get the benefit of an arrangement to manufacture it exclusively in a special factory. Its equal would cost \$10.00 in any retail store.

Solid Oak throughout with good Golden Oak finish. Top, 42 x 42 in. Three leaves go with Table to extend it to 6 ft. The fluted legs are 4 in.

in diameter, and are fastened rigidly to the top without use of screws or glue. Socket-casters. Weight, 125 lbs. Shipped knocked-down, all in one crate.

Maple Kitchen Cabinet No. 5.

Cabinet with Cupboard Top given for nine Certificates ; or free with \$18.00 worth of Larkin Soaps and Products.

Cabinet alone given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

Cupboard Top alone given for four Certificates.

Conveniently arranged. Made of hard White Maple with gloss finish. Base has whitewood top and contains one drawer 17 x 18½ x 4 in., and one, 20½ x 18½ x 4 in. divided into compartments ; large cupboard, 21½ x 17 x 15 in. Patent rolling, round-bottom flour-bin 20½ x 15 x 21½ in., divided to hold two kinds of flour or meal. Whitewood kneading-board, 20½ in. square ; maple cutting-board 10½ x 17 in. Top, 25 x 46 in. ; 30 in. high. Brass drawer-pulls.



Cupboard Top is 26½ in. high, 45 in. wide, 9 in. deep. Has two drawers 14 x 8 x 3 in. and two, 6¾ x 8 x 3 in. The two cupboards are 13¾ x 10¼ x 8¼ in. This Top can also be used with our Kitchen Cabinet No. 8.

Kitchen Cupboard No. 7.

Given for seven Certificates ; or with \$10.00 worth of Larkin Soaps and Products, for \$12.00 ; or free with \$14.00 worth.

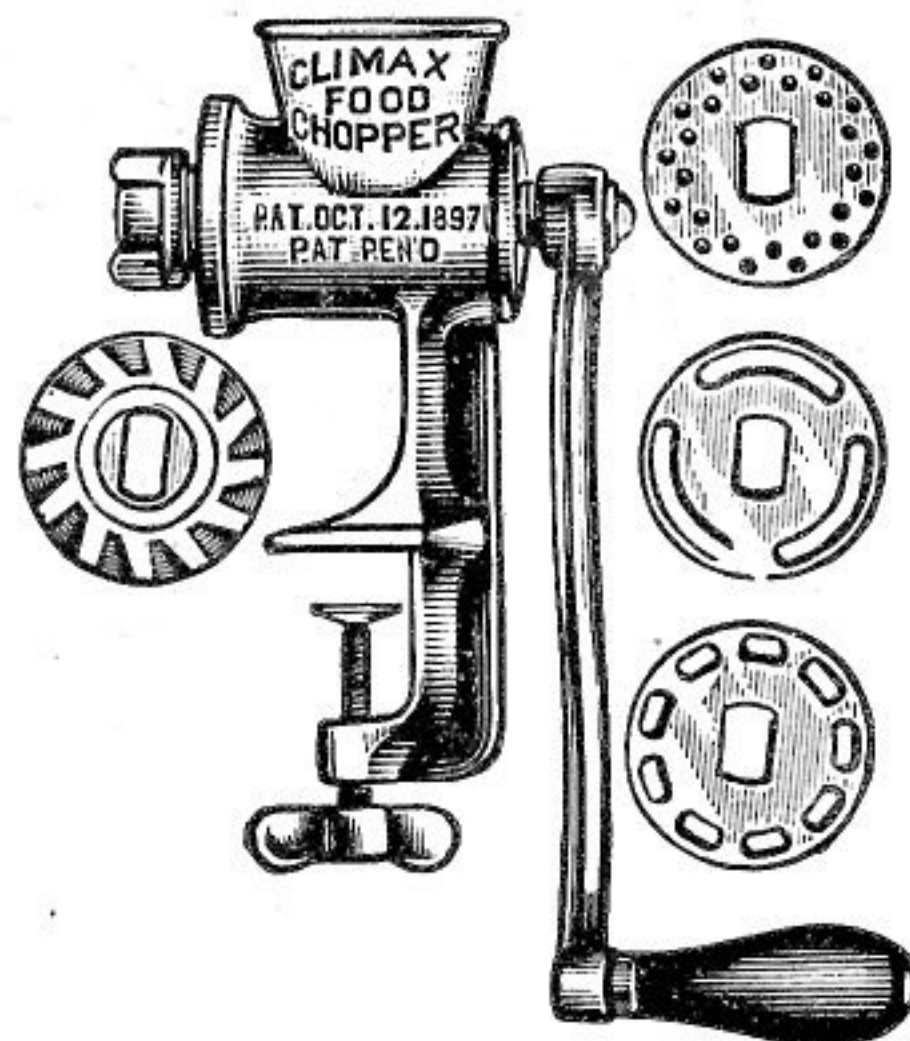
Almost indispensable where pantry or cupboard accommodations are inadequate. A spacious cupboard 35 in. high, 35 in. wide, 15 in. deep ; two shelves for kitchen utensils, dishes and supplies ; two drawers, 3¼ x 12 x 14 in. and a lower cupboard 24 in. high, 35 in. wide, 15 in.

deep, with one shelf, for large pots and pans. Solid Oak front ; sides of elm ; good Golden Oak gloss finish. Total height, 6 ft. 8 in. ; 40 in. wide and 18 in. deep at top moulding.

Climax Food Chopper.

Given for one Certificate.

Has four steel cutters to chop all kinds of meat, fruit, vegetables, uniformly coarse, medium or fine. Superior to other food choppers in smallest details. The few parts are interchangeable ; thoroughly tinned, simple, cleanly ; no sharpening required.



Solid-Oak Dining Chair No. 11.

One Chair given for one Certificate and 25 cts.

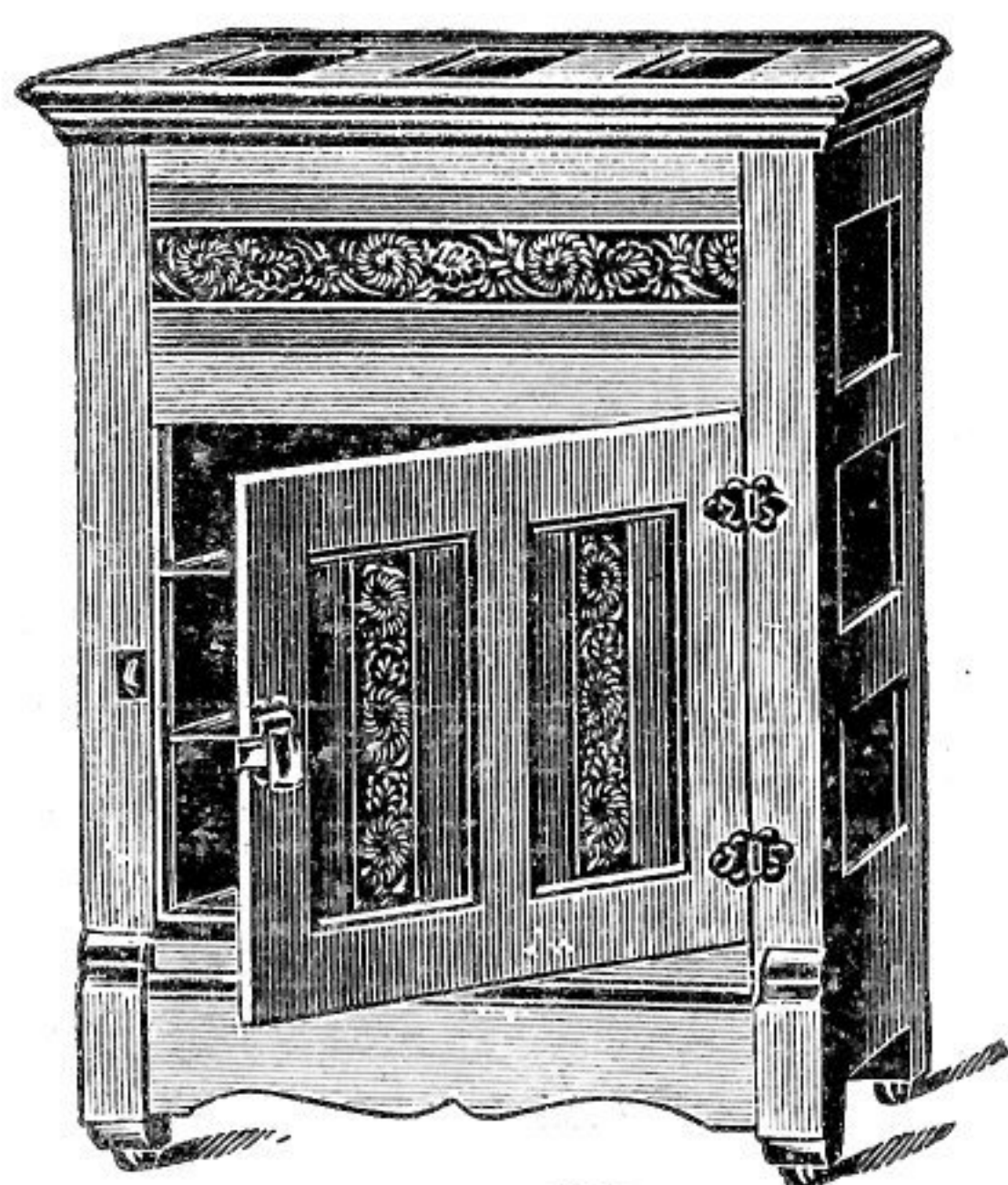
Four Chairs given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Six Chairs given for seven Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$12.00; or free with \$14.00 worth.

This is a tasteful design; very popular with our patrons. Thoroughly made; braced posts; handsomely embossed top and slat; caned seat; Golden Oak finish. Height, 42 in.; height of back from seat, 25 in.; seat, 16½ x 17½ in.



Chautauqua Refrigerator No. 40.



Given for nine Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$14.00; or free with \$18.00 worth.

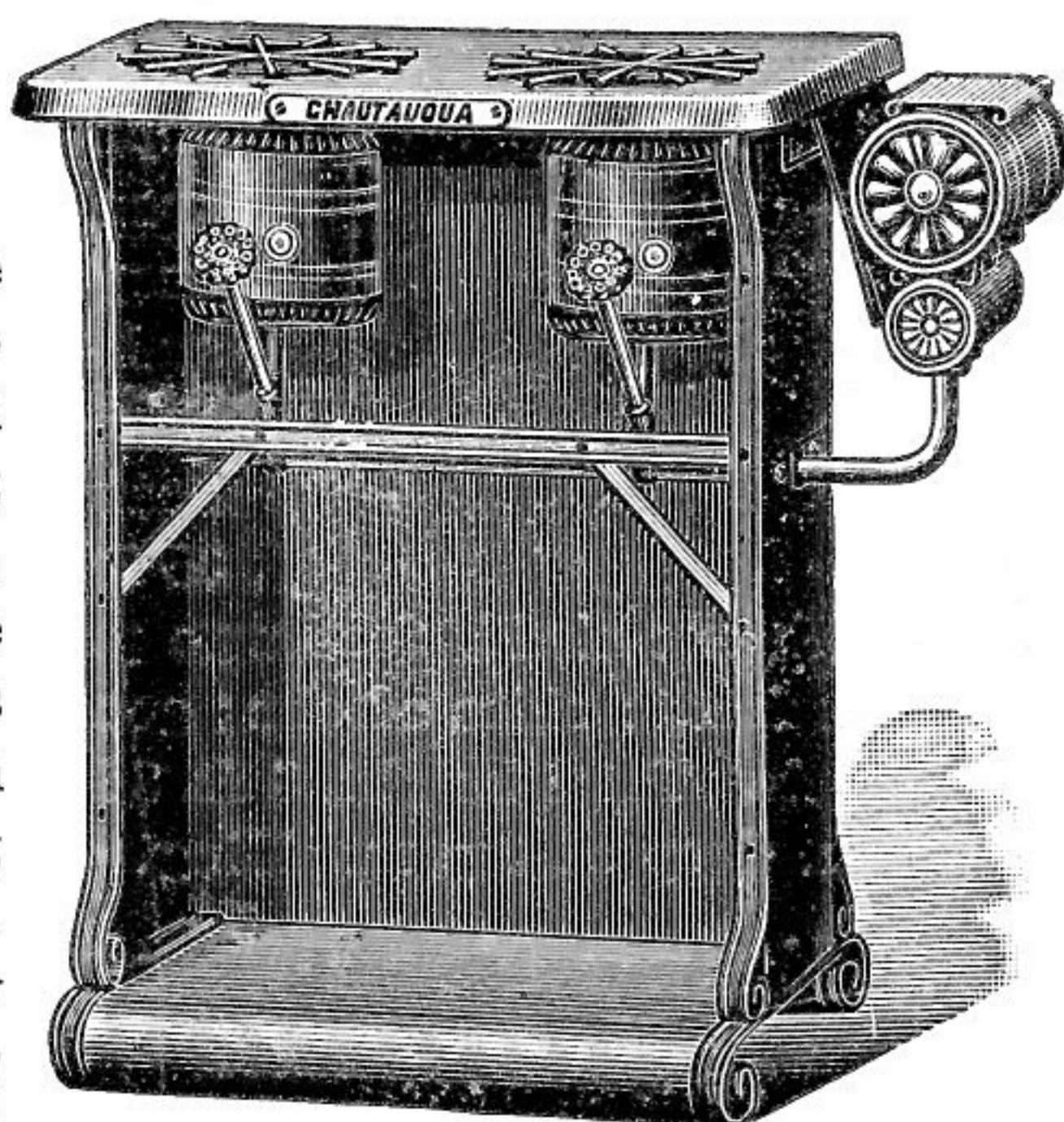
Made of hardwood, with embossed panels, golden finish, zinc lining with wood backing. Insulated by a double air-space with heavy paper; two slatted shelves and corrugated ice-rack of Galvanized Iron. Solid brass trimmings. Self-retained casters. Outside dimensions: width, 30¾ in.; depth, 19⅛ in.; height, 42½ in.; door, 19 x 22¼ in. Ice capacity, 70 lbs. Shipping weight, 145 lbs. This Refrigerator has withstood a

severe test as an ice-saver in high temperature.

Wickless Blue-Flame Oil Cook Stove No. 7.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

A powerful wickless Blue-flame Kerosene Stove, of the improved Cabinet style, with two large burners and watershed grates. Clean and safe; no soot, smoke or odor; no greasy, charred wicks. An intense, clear blue flame, equal to gas, which envelops the utensil and gives quick results in all kinds of cooking. Bakes perfectly; unlike a coal range, radiates little heat. Simple to operate; constructed entirely of enameled and decorated Steel; strong, light and durable. Preferred



by thousands to a gas or gasoline stove; just as convenient and less expensive to operate; reservoir, remote from burners, holds 2½ qts. Height, 27 in.; top, 15 x 22 in. Weight, 31 lbs.

Chautauqua Sewing Desk No. 25.

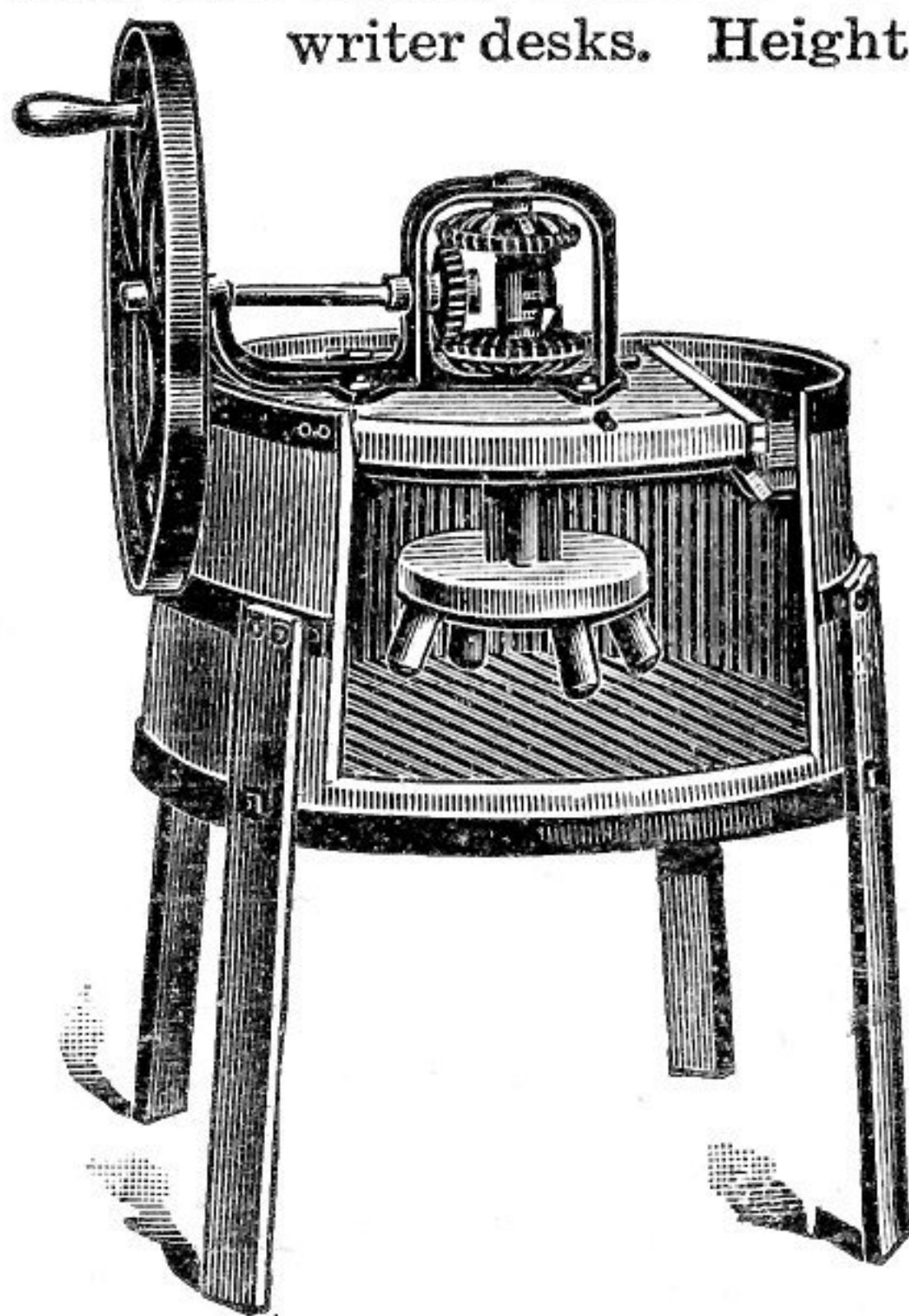
Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

A convenient receptacle for materials and all the accessories under lock and key. Top, 23 x 47 in., 25½ in. high. Top drawer has compartments for thread, thimbles, scissors, buttons, hooks and eyes, yarns, floss, etc. A drawer 5¼ in. deep for patterns, and an 8-in.



deep drawer for the sewing in hand. Each, 18 x 14½ in.

Made of Quartered Oak, with hand-polished Golden Oak finish. Paneled back and sides ; casters. Closes to 24 x 24 in. Hundreds used for typewriter desks. Height and size exactly right. Invaluable to the china-painter's studio.



Rotary Washer.

Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

The lightest running, strongest and most perfect Rotary Washer on the market. Capacity, 12 to 14 gallons. Adapted to a family of six to twelve.

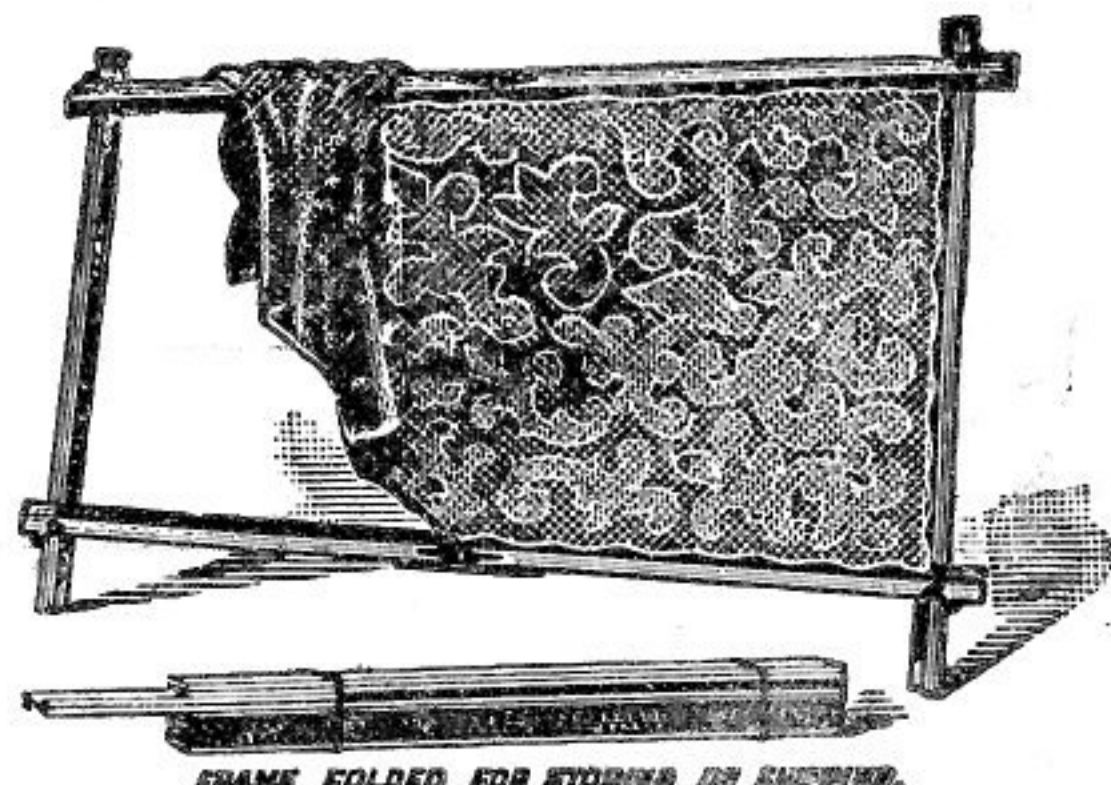
Clear Southern Poplar Tub made with the large end down, allowing plenty of room. Bottom and sides fully corrugated. Extra heavy steel hoops, warranted not to break. Hand-wheel turns backward or forward.

Easy to operate. Full directions sent.

Curtain Stretcher.

Given for one Certificate.

Size, 6 x 12 ft. Made of hard, carefully selected Whitewood, well finished. Width of wood, 2⅝ in.; nickel-plated brass pins with smooth points, 1 in. apart. Joint in long bars locks firmly and is easily adjusted.



FRAME FOLDED FOR STORING OR SHIPPING.

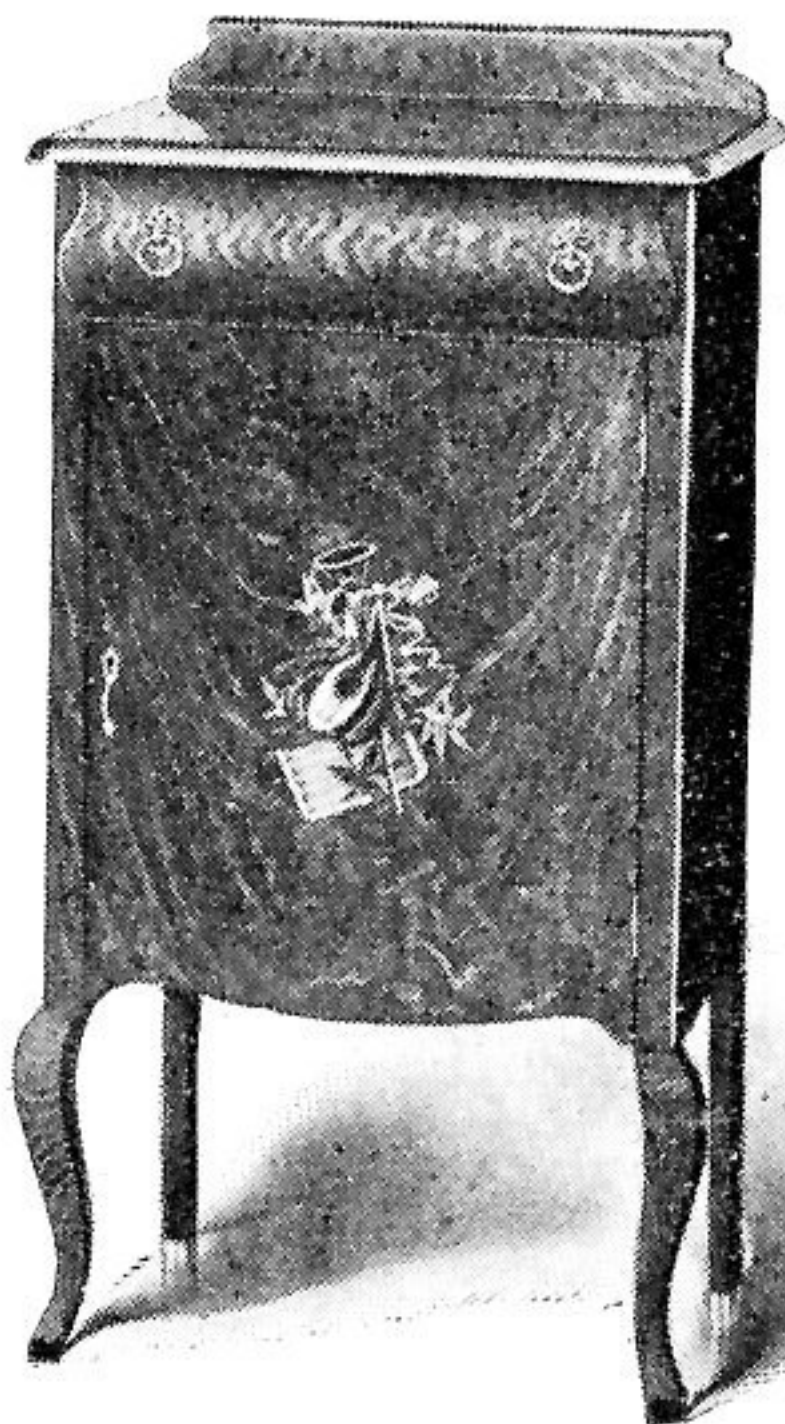
Fruit Knives.



Given for one Certificate.

Six Silver-plated 1847 Rogers Bros. Fruit Knives of handsome pattern, in a satin-lined case.

To mail, 16 cts. postage required.



Music Cabinet No. 15.

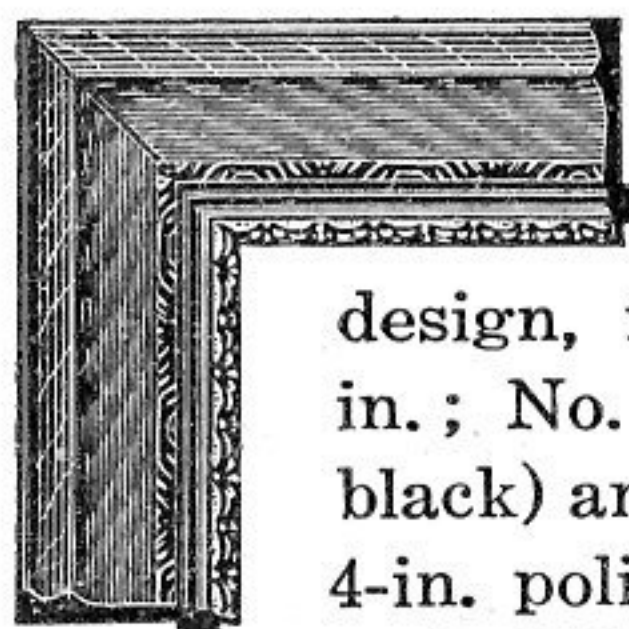
Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Choice of Mahogany finish, with door and top of genuine Mahogany veneer, or Golden Oak with Quartered-Oak door and top; high polish finish. There are four roomy shelves for music, three are sliding; ogee shaped drawer, 3½ in. deep; brass drawer-pulls, door-handle and lock; genuine French legs; new French moulded top. The decoration on the door represents inlaid woods and adds much to the rich appearance of the case. This decoration omitted, if desired.

Height, 39½ in.; width, 20 in.; depth, 12½ in.

Beveled-Plate Pier Glass.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.



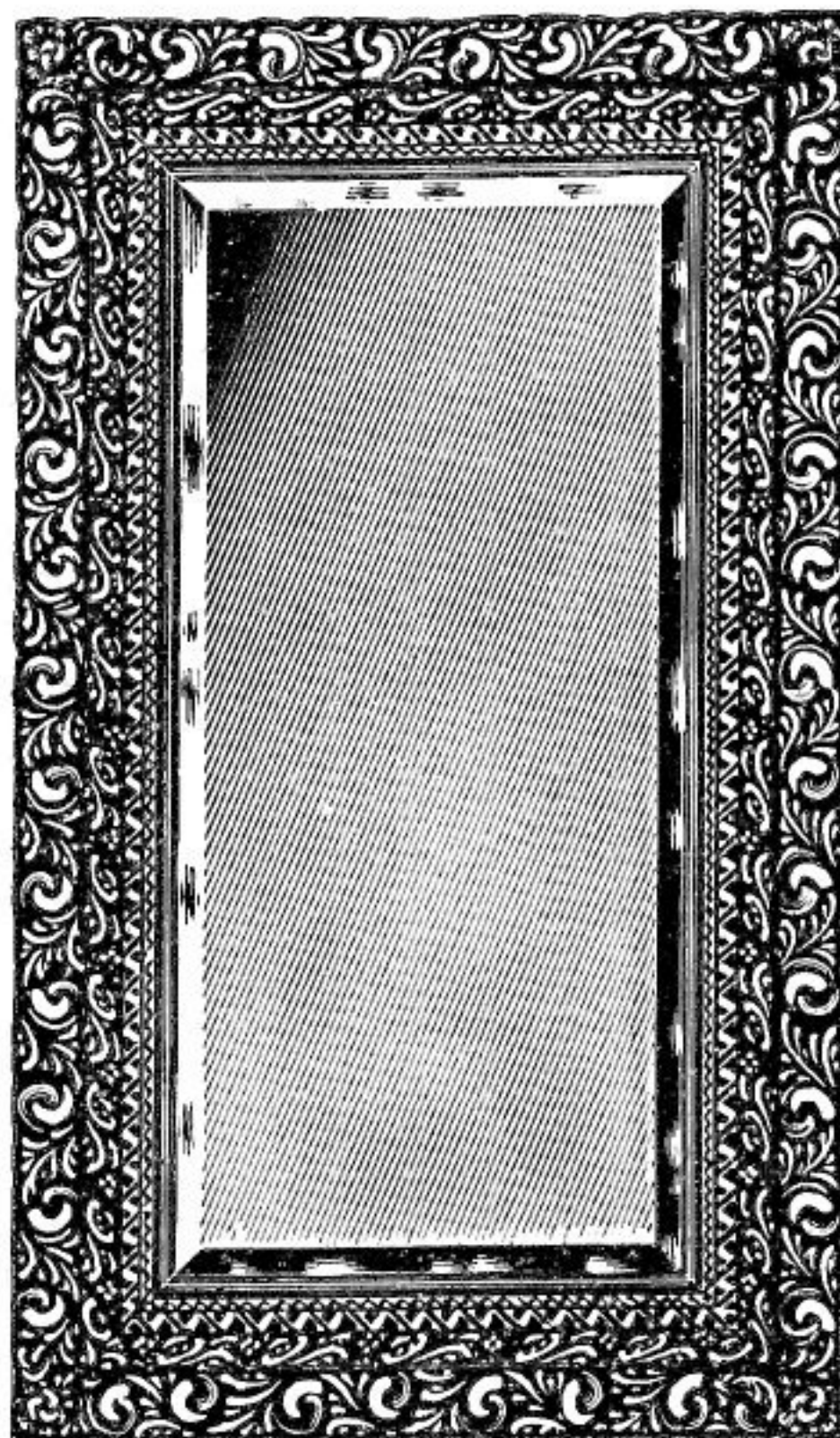
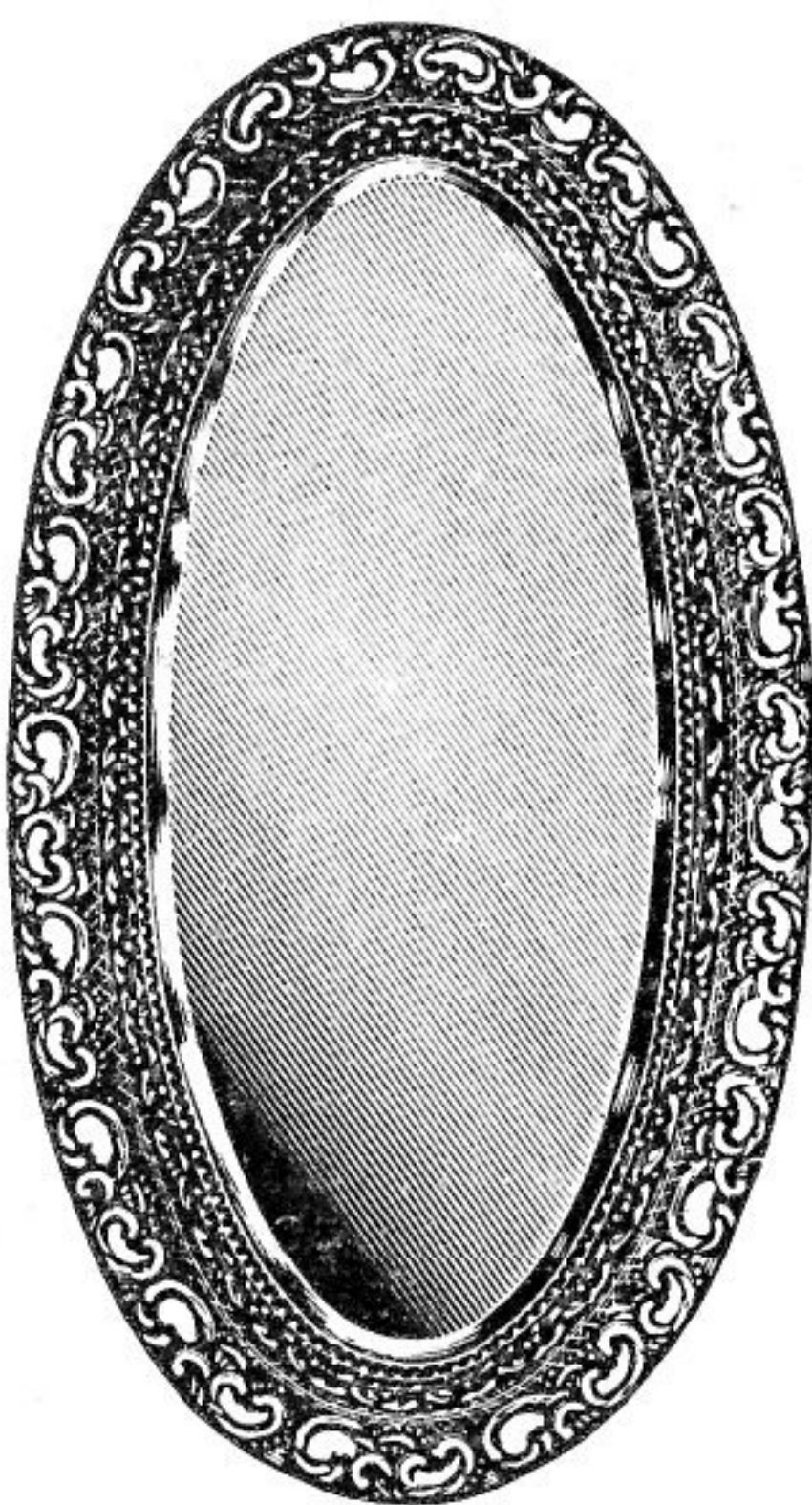
Choice of three frames: No. 15, heavy moulding, 6 in. wide, handsome Florentine design, finished in Gold, size, 29 x 51 in.; No. 25, 4-in. Ebonized-Oak (dull black) and Gold, plain and rich; No. 35, 4-in. polished Antique Quartered-Oak and Gilt. Fine bevel-plate Mirror, 18 x 40 in.; 1-in. bevel.

Rich and ornamental for parlor or bedroom.

Oval Pier Glass No. 45.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Beveled-edge plate Mirror, 18 x 40 in.; heavy Florentine frame, 4½ in. wide, with a deep, ornamented center, bead lining, all finished in Gold; hand made. Size, 27 x 49 in.

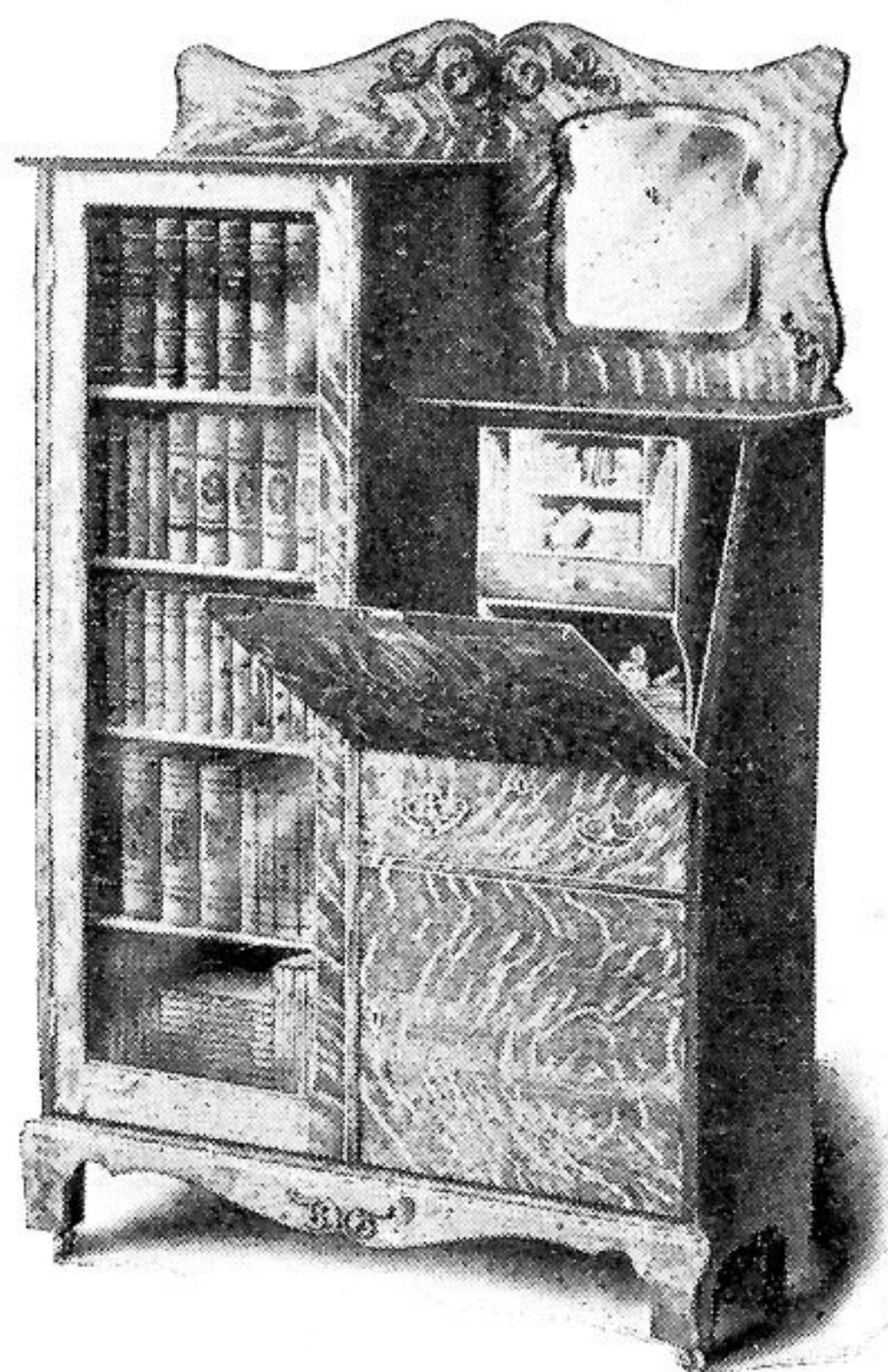


Yankee Safety Razor No. 21.

Given for one Certificate. Mailed, postpaid.



Silver-plated frame of two parts connected by hinge and catch for ease of cleaning. New style rubberoid handle and metal stropping shank. Blade of best English Steel; will hold edge for years. Complete with double swing Strop.



Combined Bookcase and Writing-Desk No. 810.

Given for ten Certificates ; or with \$10.00 worth of Larkin Soaps and Products, for \$15.00; or free with \$20.00 worth.

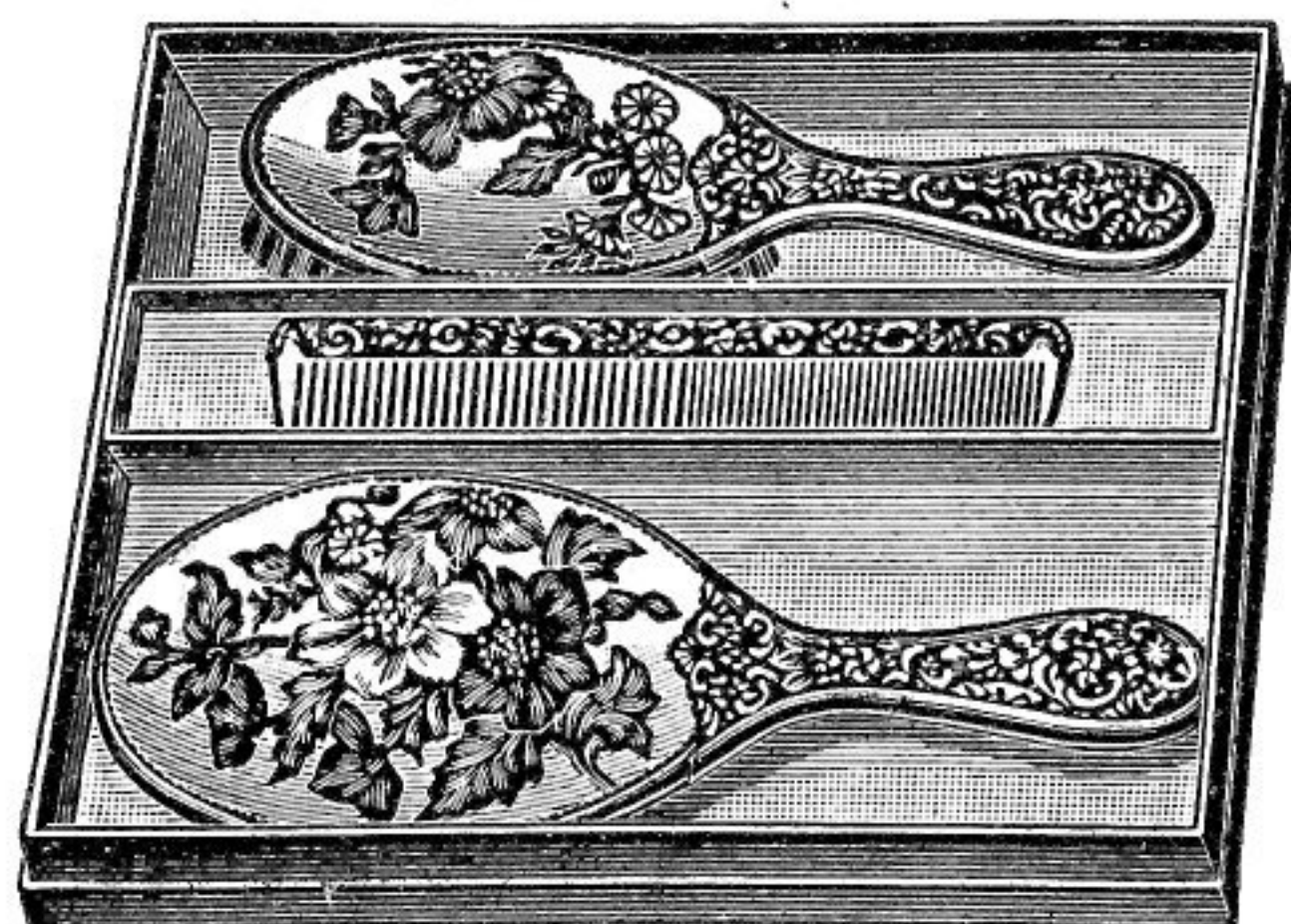
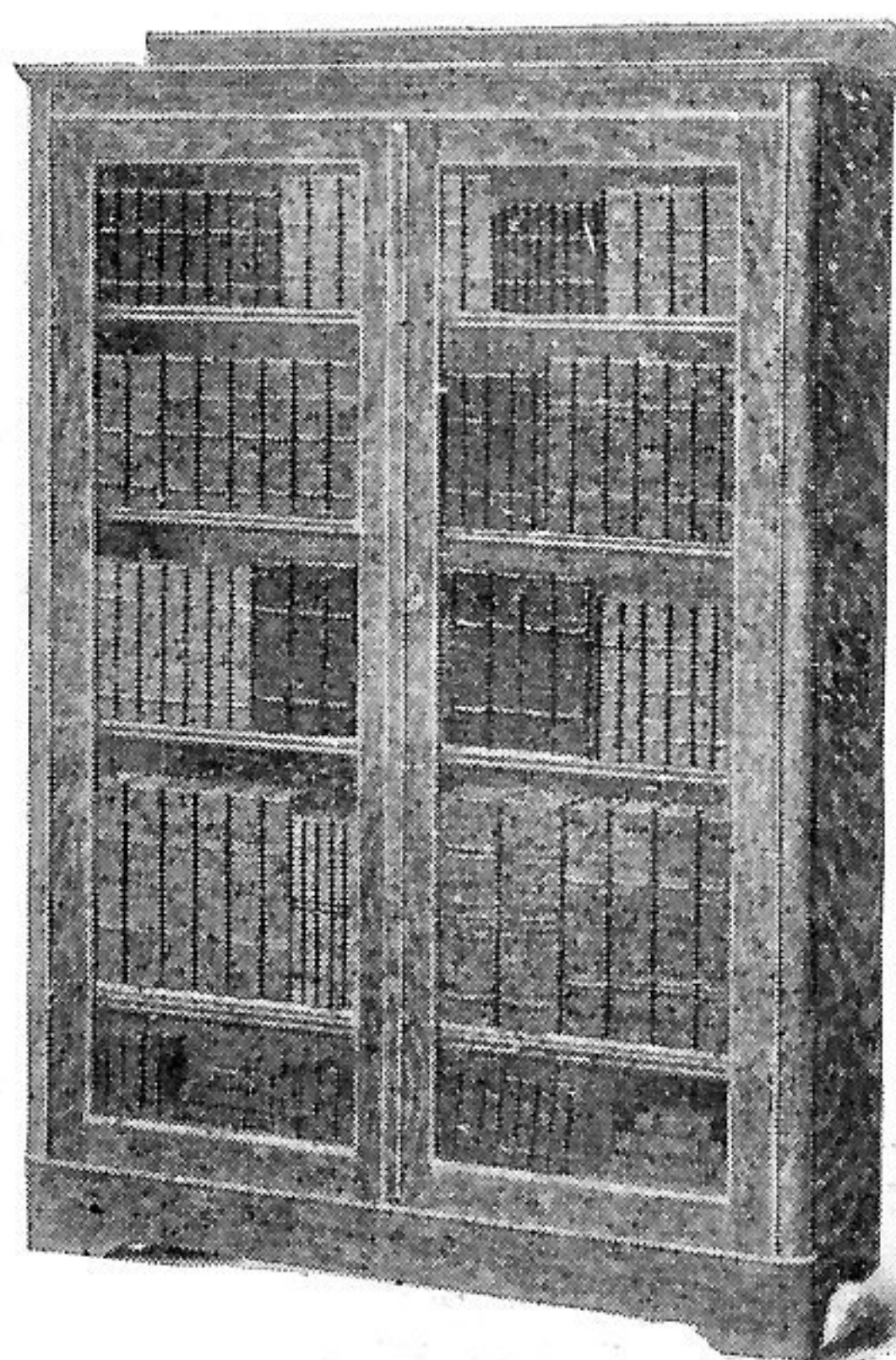
This Bookcase and Writing-desk has a section for seventy-five average books; the desk, compartments for stationery, a small drawer for pencils and stamps, a drawer, 5 in. deep by 18 in. wide, and a cupboard, 15 x 18 in., 12½ in. deep, for papers and magazines. The case preserves a unity of design lacking in most combination cases; is made of Quartered Oak; has a hand-rubbed, Golden Oak finish, hand carvings and solid cast brass trimmings. Shaped beveled mirror over Writ-

ing-desk is 12 x 12 in., and lid 15½ x 18½ in.; glass door of the Bookcase section, 18 x 49 in. Case is 62 in. high; 36 in. wide; 13 in. deep. Has four adjustable shelves, 12½ in. deep. Locks to Bookcase, desk, drawer and cupboard. Castered.

Library Bookcase No. 7.

Given for seven Certificates ; or with \$10.00 worth of Larkin Soaps and Products, for \$12.00; or free with \$14.00 worth.

A roomy Bookcase of excellent style, made of Quarter-sawed Oak with a fine, polished, Golden Oak finish; has four adjustable, Oak-faced shelves, 12 in. deep. Two glass doors with lock; each measures 17½ x 47½ in. Case is 56 in. high, 39½ in. wide and 13 in. deep. Will hold more than a hundred and fifty average octavo volumes.



Silver-Plated Brush, Comb and Mirror Set No. 41.

Given for one Certificate.

Set consists of Brush, 8½ in. long, with eleven rows of fine white bristles set in water-proof cement, 7-in. Comb, and oval, beveled-plate Mirror, 3½ x 9½ in., all with silver-plated embossed mountings. Brush and Mirror have hand-decorated china backs. Boxed, To mail, 25 cts. postage required.

hand-decorated china backs. Boxed, To mail, 25 cts. postage required.

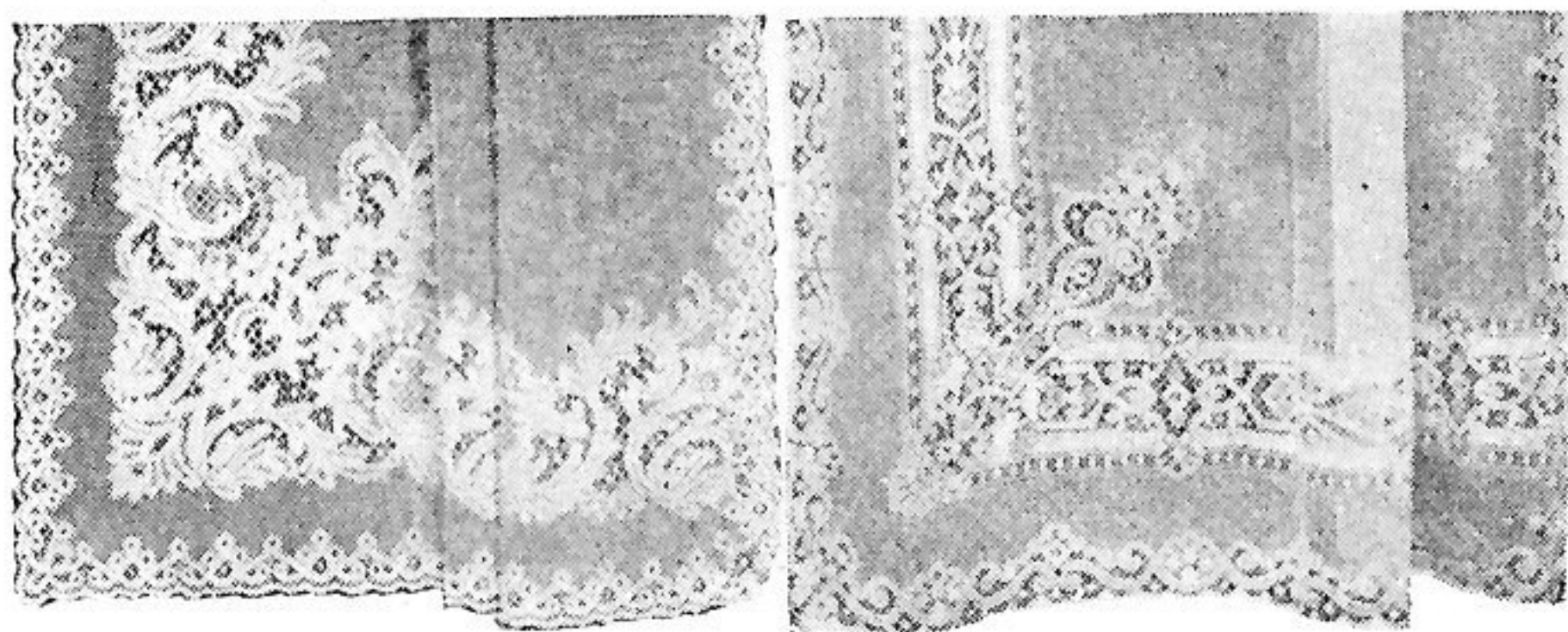
Two Pairs of Lace Curtains.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Choice of fine Swiss Net Curtain No. 2864, with spray center, Romanesque border in White or Ecru; or Cable Net Curtain No. 3418, with plain net center, wide Renaissance border, in White or Ivory. Width, 54 in.; length, 3½ yds.

No. 3418.

No. 2864.



Wakefield Go-Cart No. 11.

Given for ten Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$15.00; or free with \$20.00 worth.

Foot and back adjustable to four positions, ranging from upright to nearly flat, with a single adjustment device; each part may also be adjusted independently. Seat and back upholstered in Tan or Green narrow-wale Corduroy, as preferred. Body made of fine, closely woven Reeds. Handsome white lace parasol with 5-in. ruffle, lined with green sateen to protect the baby's eyes; can be set at any angle. Stamped leather guard-strap; square steel axles; strong full-coil springs and patent brake.

Steel automobile wheels, 16 in. in diameter, with extra large solid rubber tires and hubs; strong and durable. Gear enameled green.

Chautauqua Library Table No. 75.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

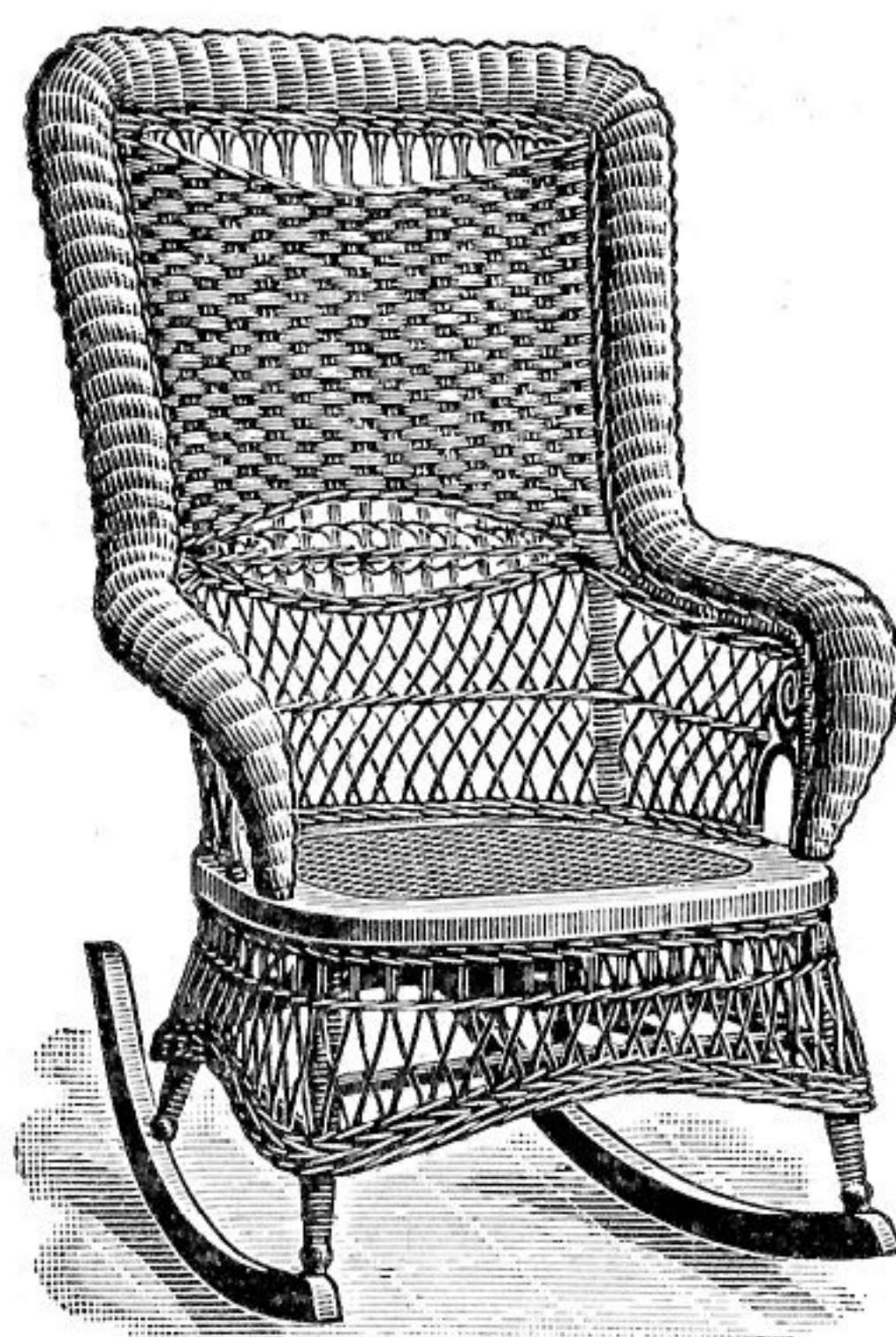
The best Library Table we have ever offered. No illustration can portray its substantial elegance. Suitable for any room. Polished Golden Quartered-Oak throughout; rails and legs richly carved. Height, 30 in.; top is 24 x 36 in.; pattern shelf, 13½ x 34 in., and drawer, 16 x 17 in., which is finished inside. Shipped knocked-down, to save freight charges; full instructions for easily setting up.



Sweet Home Reed Rocker No. 35.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Best quality of reed, full roll, and close-woven cane seat. A very handsome Rocker. Height from floor to top of back, 42 in.; height of back from seat, 28 in.; seat, 19 in. deep and 20 in. wide. Natural finish with two coats of varnish.



Solid-Oak Sewing Rocker No. 1.



Given for one Certificate.

The Rocker embodies strength, comfort and beauty, and is a perfect sewing or nursery chair. It is finished in Golden Oak. Fine cane seat, 17½ x 17 in.; height of seat from floor, 16 in.; height of back from seat, 25½ in.

We have never before been able to offer our patrons a satisfactory Rocker on so favorable terms. We invite comparison with any similar chair costing \$2.00 at retail.

McKinley Rocker No. 75.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

A Rocker combining qualities rarely found in a chair, lightness, excellent style and perfect comfort. Choice of specially selected Quarter-sawed Golden Oak or genuine Mahogany. The seat, back and arms are of five-ply built-up construction, guaranteed not to separate or warp. The spindles and stretchers are of rock elm or birch.

The design is odd and tasteful; it was named for our martyred President during his lifetime. Seat is 20 in. wide and 19 in. deep; back is 20 in. wide and 25 in. high; arms, 4 in. broad by 24 in. long. The Rocker has highest polish-finish and is shipped knocked-down, to save freight charges. Full instructions for setting up accompany each Rocker.



LATEST EDITION OF LARKIN PREMIUM LIST containing nearly seven hundred premium offers, from which these are taken, gladly mailed, postpaid, on request. Everyone who sends us an order for goods for his own use has the opportunity easily to earn almost everything the home requires.

Improved Morris Chair No. 65.

Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

Choice of polished Golden Oak, with Quartered-Oak front rail, or Birch with polished Mahogany finish. Comfortable, reversible, closely tufted cushions 4 in. thick, having imported fibre center, heavily covered with genuine hair; well and honestly made for severe wear. Seat cushion is 21 x 21 in.; the back, 20 x 28 in.

Covering of handsome, high-grade, durable, plain or figured Corduroy or Velour, in medium Red, Green or Brown. Full box seat with six oil-tempered coil springs.

A roomy, luxurious piece of furniture. Back adjustable to five positions. Height of back from floor, 38½ in. Oxidized fixtures, almost hidden, supplant the old brass rod. Four fixed casters; heavy frame; elaborately carved legs with claw feet; front legs are 2 x 3¾ in.; roll-front arms, 4½ in. wide, and only 27¼ in. long; front rail is 4½ in. wide; side rails, 3½ in. wide; 16 spindles.



Chautauqua Rocker and Reclining Chair No. 45.

Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.



Back can be adjusted by patent devices to five positions, and changed at will by occupant. Seat is made easy by oil-tempered spiral springs. Very strong and perfectly simple in construction.

Choice of Oak, in polished Golden Oak finish, or Birch with polished Mahogany finish. Upholstered with checked

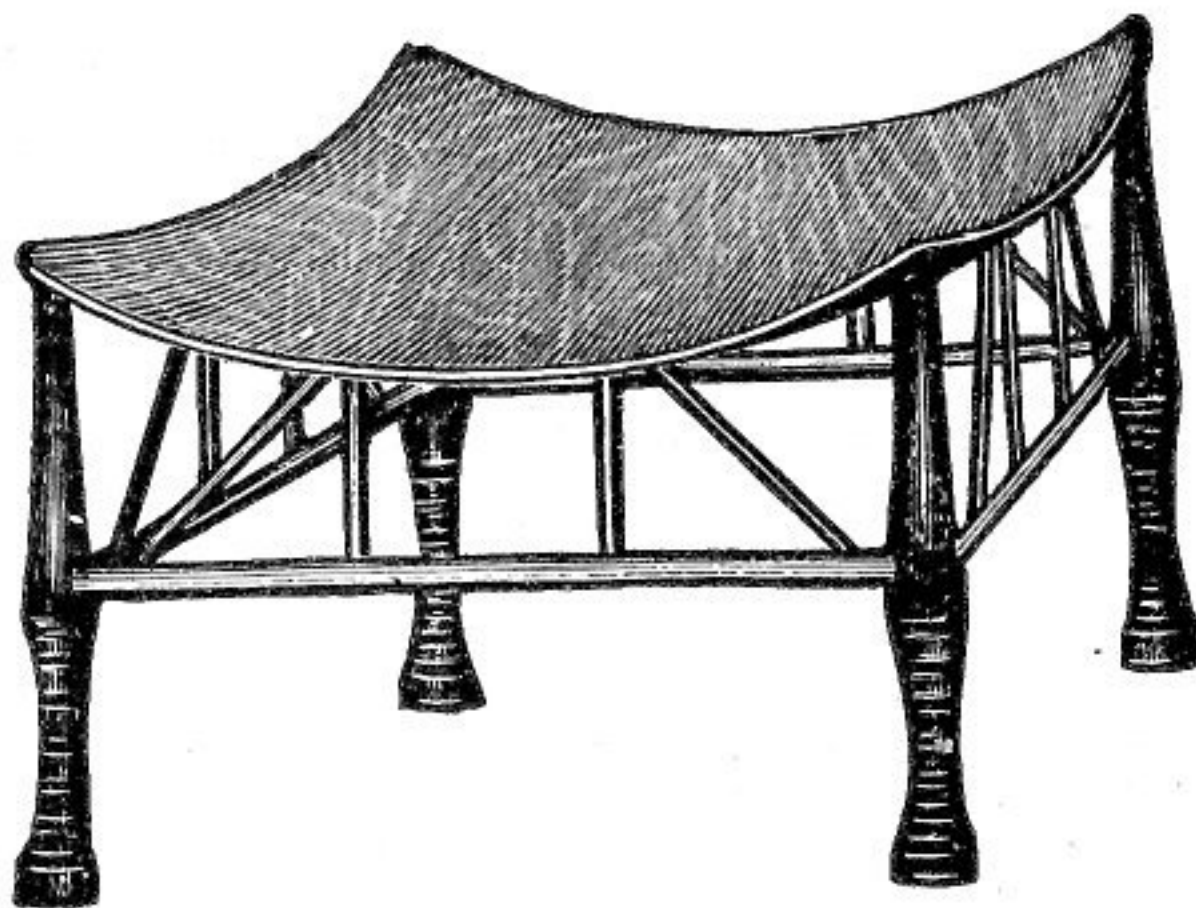
Velour, in Crimson, Tobacco Brown or Olive, stuffed with best tow. Seat is 21 in. wide between arms, 22 in. long, and 18 in. from floor. The reclining back measures 27 in. from seat to top of head-rest. Chair has amply adjustable foot-rest, 13½ in. high, and when it is hidden beneath the seat becomes a spring Rocker of handsome design.

India Seat.

Given for one Certificate.

It has a solid concave top—no slats—of gloss-finished five-ply veneer. Seat is 16½ in. square. Corners are 14 in. high, center depressed 3 in.

Choice of Golden Oak or imitation Mahogany. Strongly made, but light and graceful.



Parlor Chair No. 95.



Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

A new and graceful pattern; full spring-seat. Choice of Red or Green Silk Damask covering. The French legs and back panels are beautifully hand-carved; moulded arms. Height of seat from floor, 15 in.; back, 16½ in. Highly polished Birch frame, Mahogany finish.

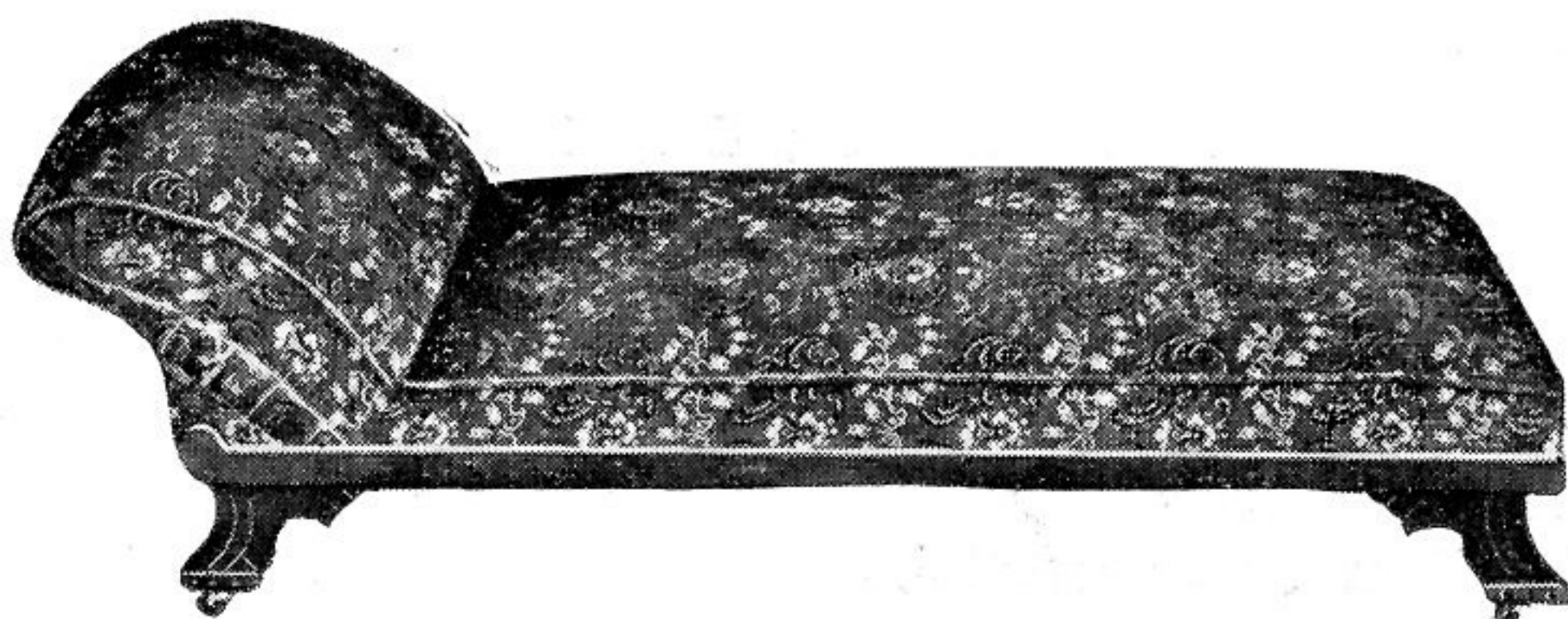
Gilt Footstool.

Given for one Certificate.

Upholstered in Velour of pretty and decorative pattern. Strong, malleable iron legs; all wood and iron parts richly gilded. Stands 9 in. high, is 12 in. square and weighs 10 lbs.



Chautauqua Couch No. 25.



Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Couch is 25 in. wide; 6 ft. long; has 24 double

conical, extra-tempered springs; spring-seat and spring-head; hardwood slats and frame; good casters. Filled with extra coarse tow with cotton top. Heavy white ducking over springs.

Choice of Corduroy or Velour cover, figured in five tones, or plain, in Myrtle Green, Crimson, Brown or Blue. Choice of 7-in. fringe, or Golden Oak moulding. Couch is extremely durable; will withstand rough usage.

Oak Chiffonier No. 5.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

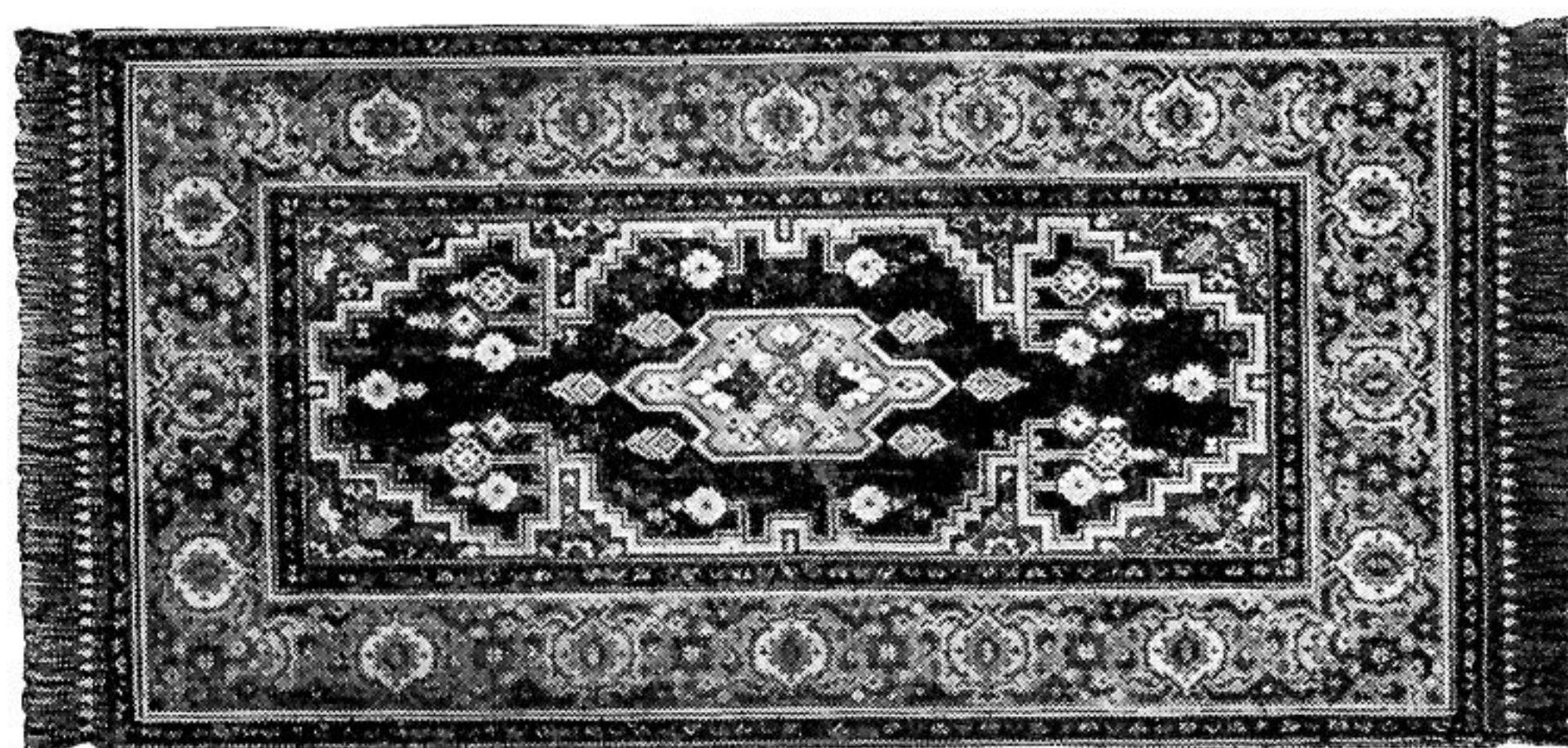
Made of Oak in Golden Oak finish. It is 51 in. high to top of back, 34 in. wide, 17¾ in. deep, and has five drawers, each 14 x 29 in., 6½ in. deep. Casters.



Ventnor Wilton Rug.

One Rug given for three Certificates.

Two Rugs given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.



Size, 27 x 54. Wilton Rugs constitute the richest of floor coverings. They have a deep pile and luxurious velvety surface. Durability and brilliancy of color effects are unequaled in any other texture.

NO. Choice of six patterns (Order by number):

- 12. Crimson ground, white medallion, small Persian figure ; green and red border ; dark red fringe.
- 18. Scarlet ground, Persian figure ; black and green border ; scarlet fringe. (Like illustration.)
- 36. Dark blue ground, small Indian figures ; deep ivory and olive-green border ; dark blue fringe.
- 60. Indian Rug, crimson ground, large pine figures ; dark blue and red border ; crimson fringe.
- 61. Dark green ground, Moorish figure ; dark blue, red and ecru border ; dark green fringe.
- 64. Oriental Persian Rug, green ground, medallion center ; white border with green fringe.

Old Willow Ware.

Choice of three assortments, each given for one Certificate.

Six Cups, six Saucers and six Tea Plates ; or twelve Cups and twelve Saucers ; or twelve Tea plates. An exact reproduction of the Old Willow

decoration in rich Dark Blue, under the glaze and very durable.

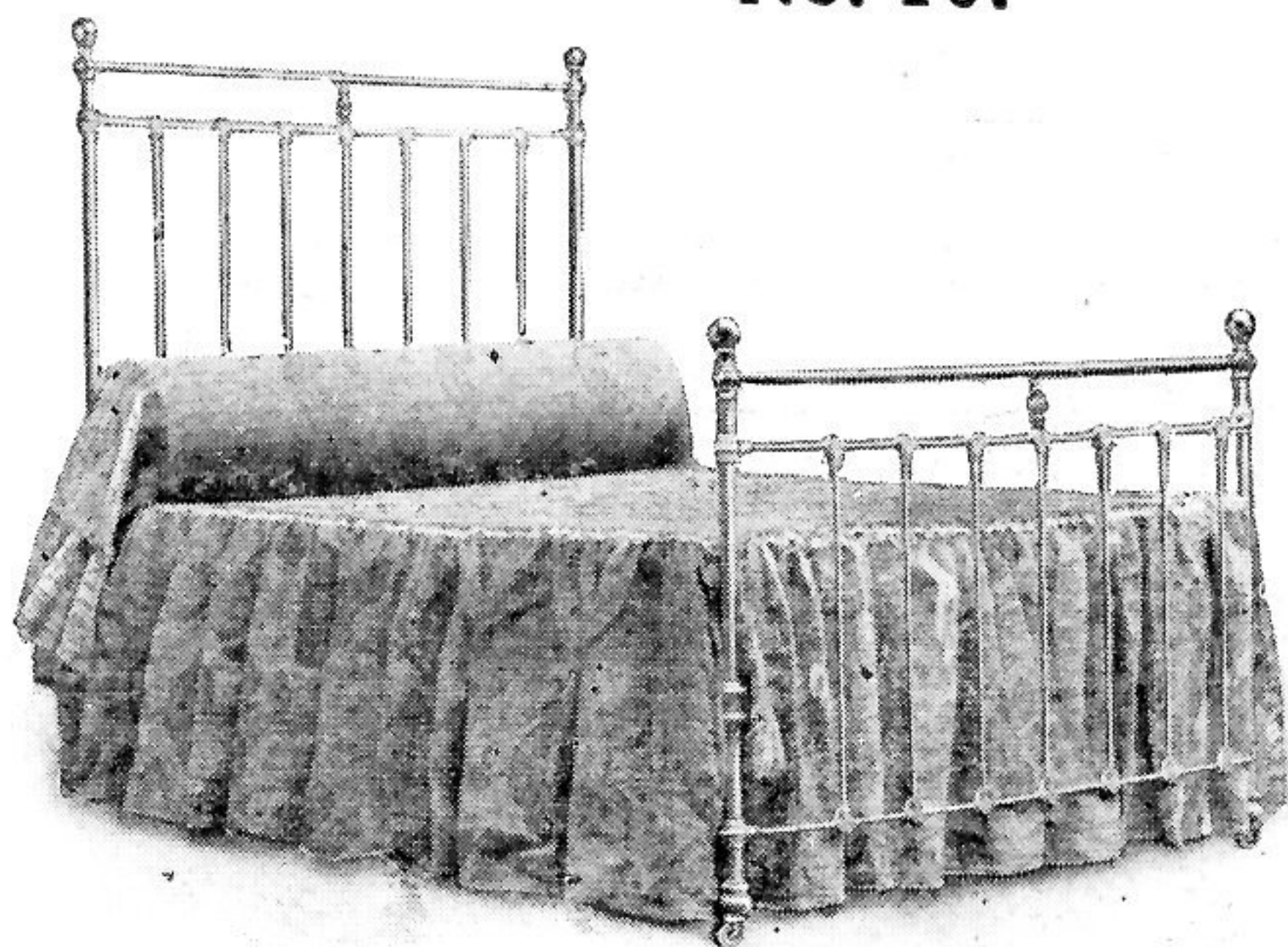


Bamboo Table No. 81.

Given for one Certificate.

This is a neat little Table, 29 in. high, with solid Oak top, 18 x 18 in., and lower Oak shelf, 14 x 14 in. ; finished much better than ordinary Bamboo furniture, and while strong enough to support 500 lbs. weighs only 11½ lbs. Permanent hand-decoration.

White Enameled Steel, Brass-Trimmed Bed No. 10.



Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Choice of Bow-foot or Straight-foot.

The Bed is 6 ft. 6 in. long, including posts. Bow-foot adds 3 in. Choice of three widths, 4 ft.

6 in., 4 ft. or 3 ft. 6 in. Head, 4 ft. 11 in. high; foot, 3 ft. 2 in. high. Height from floor to side, 15½ in. Corner posts are 1 in. in diameter. Weight, 65 lbs.

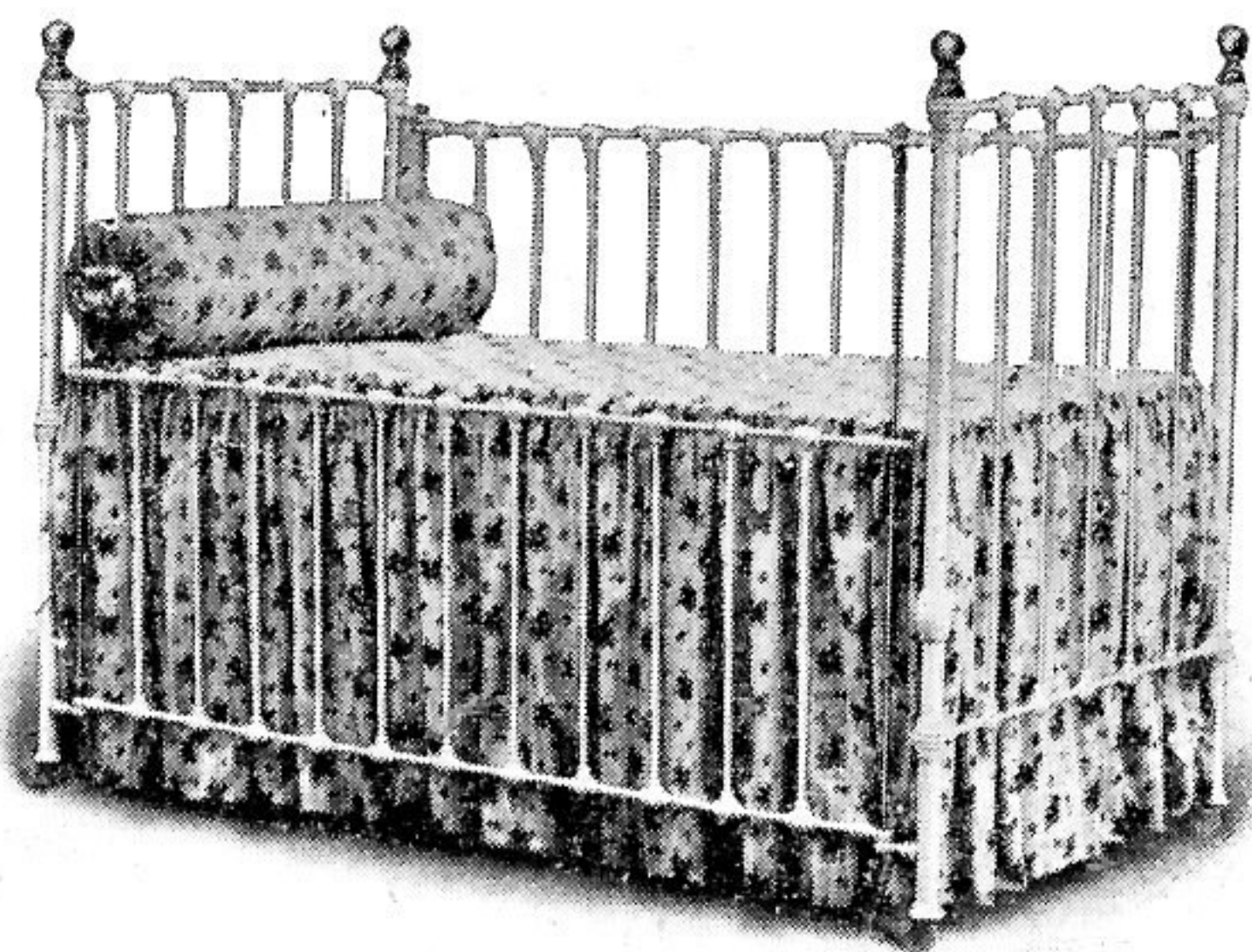
Strong and durable. Castings are malleable iron and will never break. Smooth joints. Three heavy coats of enamel baked on. Ball-bearing casters. Any rigid-frame wire mattress or spring may be used, without slats. If wanted to use with slats, specify inverted side rails.

Brazed brass top-rod at head and foot, and heavy brass, gold-lacquered trimmings.

Security White-Enameled, Brass-Trimmed Crib.

Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

"Security" because it is quite impossible for a child to get out unassisted. Uprights are 4¼ in. apart, close together so Baby cannot get his head through. Sides slide up and down. All materials of the same high grade used in our White Enameled Steel Bed.



The Crib is 4 ft. 6 in. long, 2 ft. 6 in. wide, 39 in. high. Height from spring to top of side, 19½ in. Has fine mesh woven-wire steel-frame spring.

Special sizes, not varying over 6 in., \$1.50 additional.

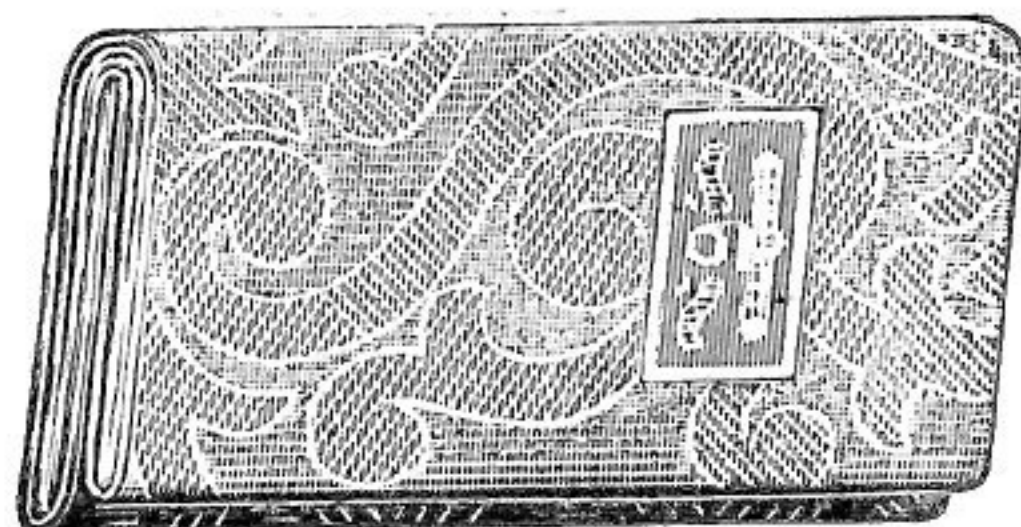
Order-Blanks and Information.

We supply printed order-blanks; their use will best prevent mistakes and delays. Literature and any desired information regarding Larkin Products and Premiums mailed on request.

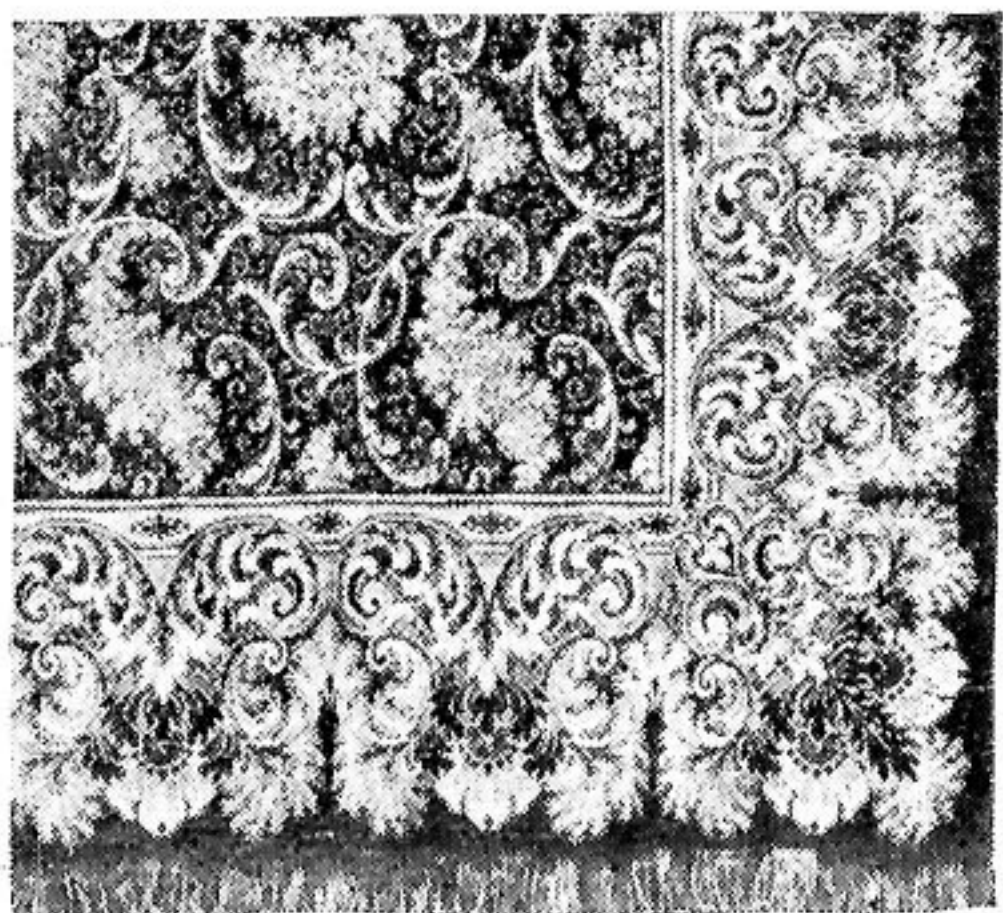
White Crocheted Bed-Spread No. 1.

Given for one Certificate.

Size, 78 x 88 in. Both warp and filling of three-ply fine yarn. Choice of hemmed, fringed or fringed cut corners.



All-Wool Ingrain Art Square.



Given for five Certificates; or free with \$10.00 worth of Larkin Soaps and Products.

Size, 9 x 9 feet. Extra superfine; reversible. Fringed on two ends, woven in one piece with border all around. Every thread, warp and filling, all wool. Colors permanent. Choice of five beautiful quiet patterns in well-selected medium colors (Order by number): No. 1, imperial green with white rococo figure; No. 2, olive green with gold scroll; No. 3, bright red with light floral figure; No. 4, medium brown relieved with light scroll;

No. 5, dark Moresque with small olive-green scroll.

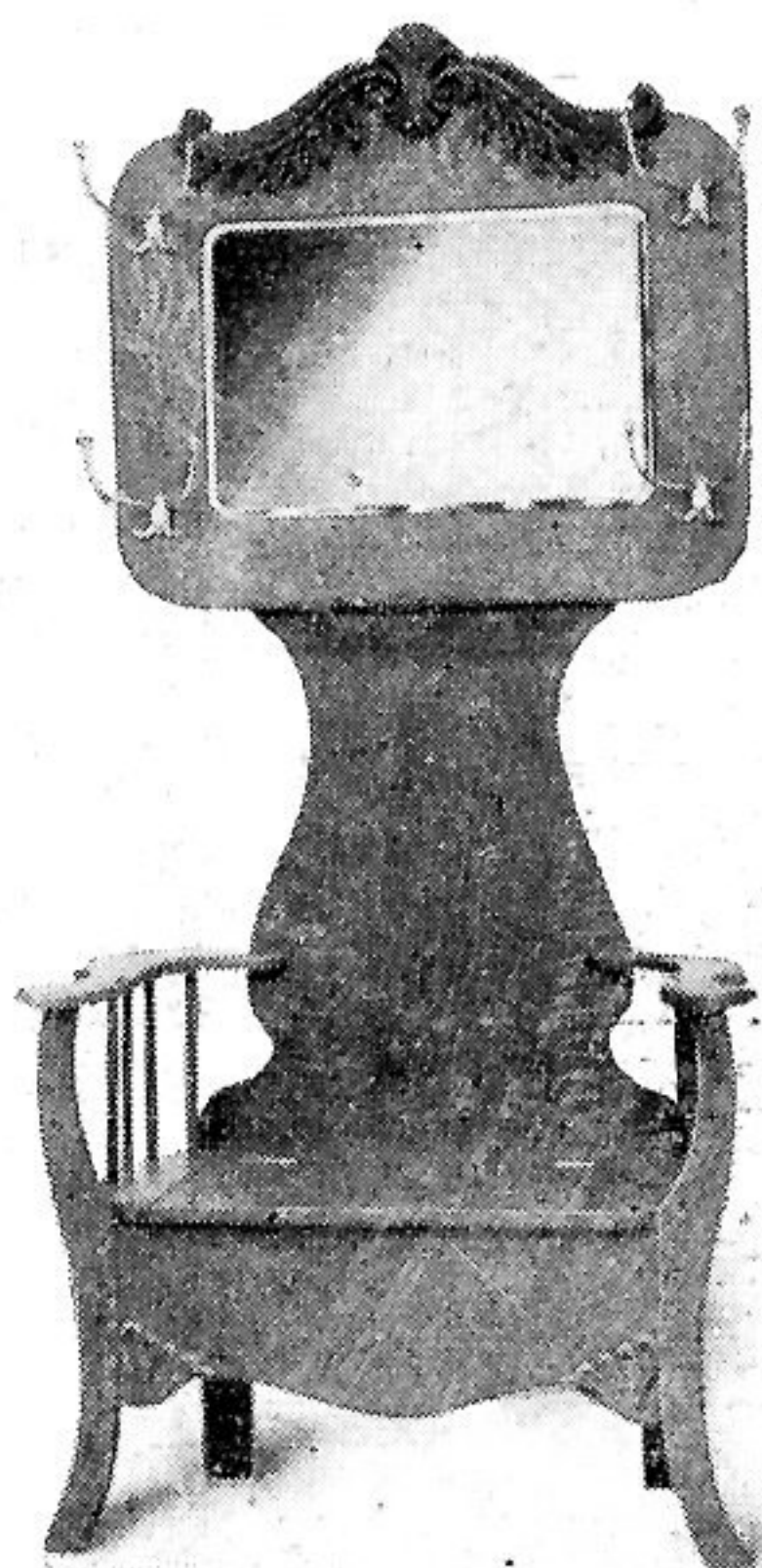
Chautauqua Carpet Sweeper.

Given for two Certificates.

National Roller Bearing Sweeper; has pure bristle brush, dust-proof axle tubes, anti-tipping device, brush release, rubber band on brush pulley, braid furniture protector.

Noiseless; oils itself; handle

always stays tight. Old English Oak, hand-polished, with nickeled trimmings.



Quartered-Oak Hall Rack No. 510.

Given for ten Certificates; or with \$10.00 worth of Larkin Soaps and Products, for \$15.00; or free with \$20.00 worth.

In this Hall Rack and Seat, we present a piece of furniture of exceptional merit. Rack is 6 ft. 5 in. high; 36 in. wide; finish, a hand-polished Golden Oak. Large, comfortable seat, 32 in. long, 16 in. deep and 17 in. from floor, with box 5½ in. deep for rubbers; graceful, shaped arms, 10½ in. high. Pattern French beveled-plate mirror, 16 x 24 in. Four double brass hooks. Brass umbrella-holder.

Five Musical Instruments.

One given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

Our instruments are guaranteed perfect and first-class in every way.

GUITAR. Selected Quarter-sawed Oak, or Birch finished imitation Rosewood ; Spruce top ; piano polish. Ivory celluloid edges and sound-hole inlaid with fancy-colored purfling. Mahogany-finished neck. Silk strings.

MANDOLIN. Selected Rosewood ; 20 ribs, Spruce top, Rosewood heel and sides ; fancy celluloid and purfling inlaid edge. Mahogany-finished neck. Pick. Guitar and Mandolin have American machine head, Ebonized fingerboard, with German-silver frets, pearl position-dots, and metal tail-piece. Winner's instruction book, 60 pieces music.

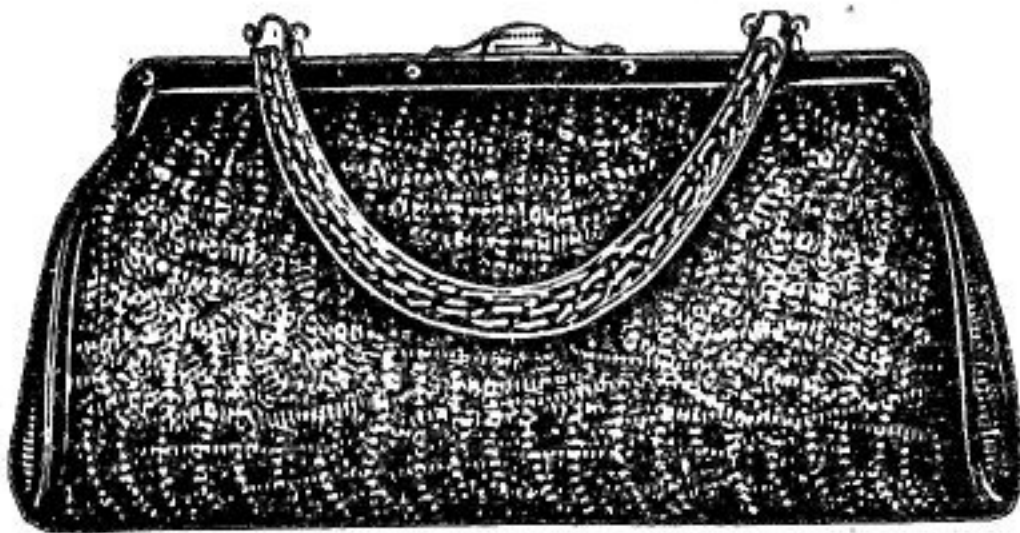
LYON & HEALY BANJO. Shell, 10½ in. Nickel-plated, wood-lined ; 19-in. Birch neck ; 22 German-silver frets. Rosewood fingerboard, pearl position-marks. Finest calfskin head. A full three-octave instrument. Warner's *Self-Instructor*.

VIOLIN. A Stradivarius model, of selected rich amber-brown Maple, highly polished ; Ebony tail-piece and fingerboard ; Maple bridge. Bow, Wood Case, extra strings, rosin, White's *Excelsior Method*.

FLUTE. Made of genuine Grenadilla wood, full German-silver trimmed, German-silver embouchure or blow-hole. In key of D, with six finger-holes and eight solid German-silver keys, comprising three full octaves ; cork joints. In handsome velvet-lined Morocco case, complete with wiper, grease box and screwdriver.

Leather Wrist Bag No. 11.

Given for one Certificate.



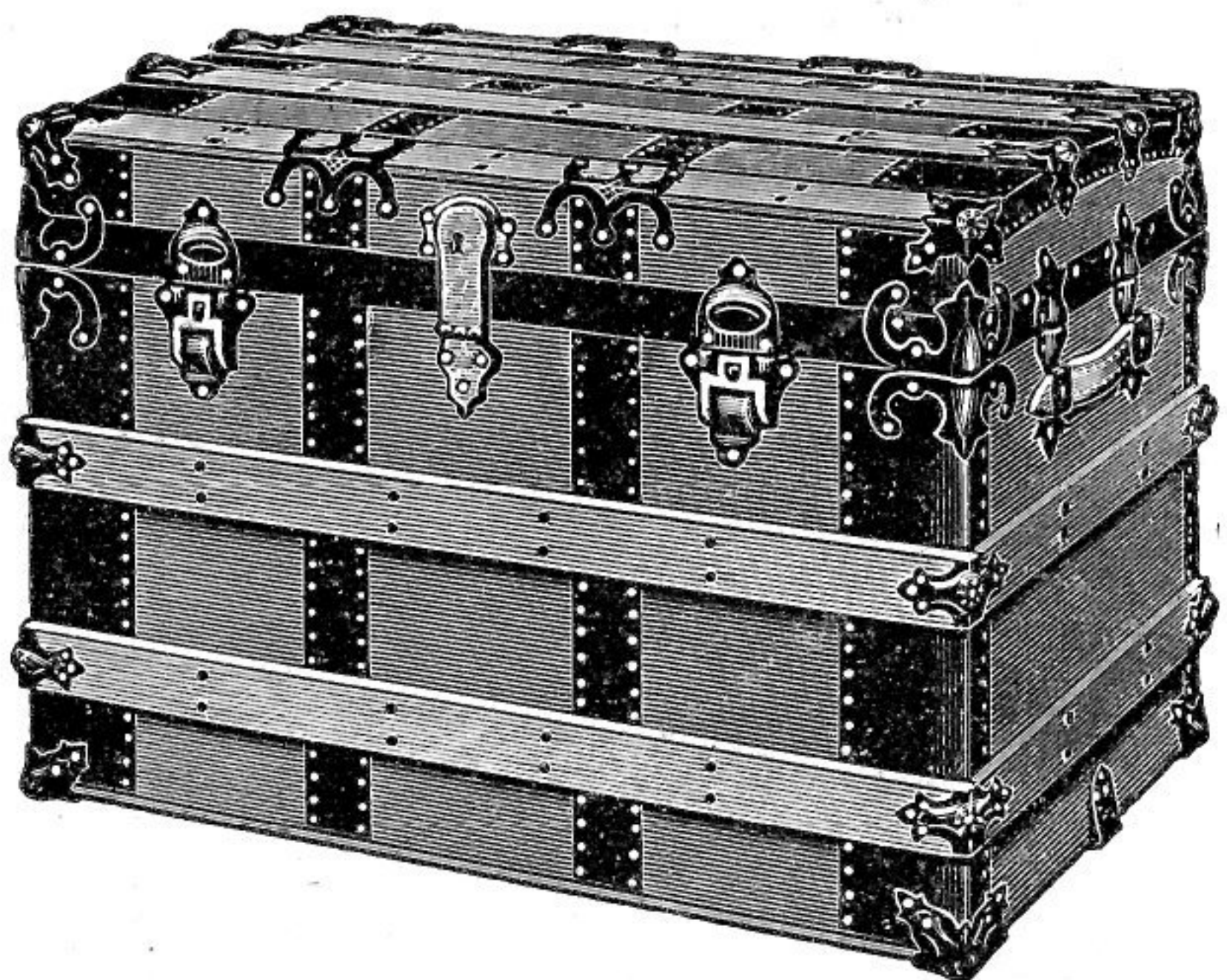
Automobile or Wrist Bag of fine sea-lion-grain Leather, fitted with 8-in. leather-covered frame with gilt clasp and handle posts ; braided leather handle. Moire cloth lining ; has two pockets containing leather card-case and change purse. Choice of

Brown or Black. Size, 5½ x 9 in. To mail, 14 cts. postage required.

Traveling Trunk.

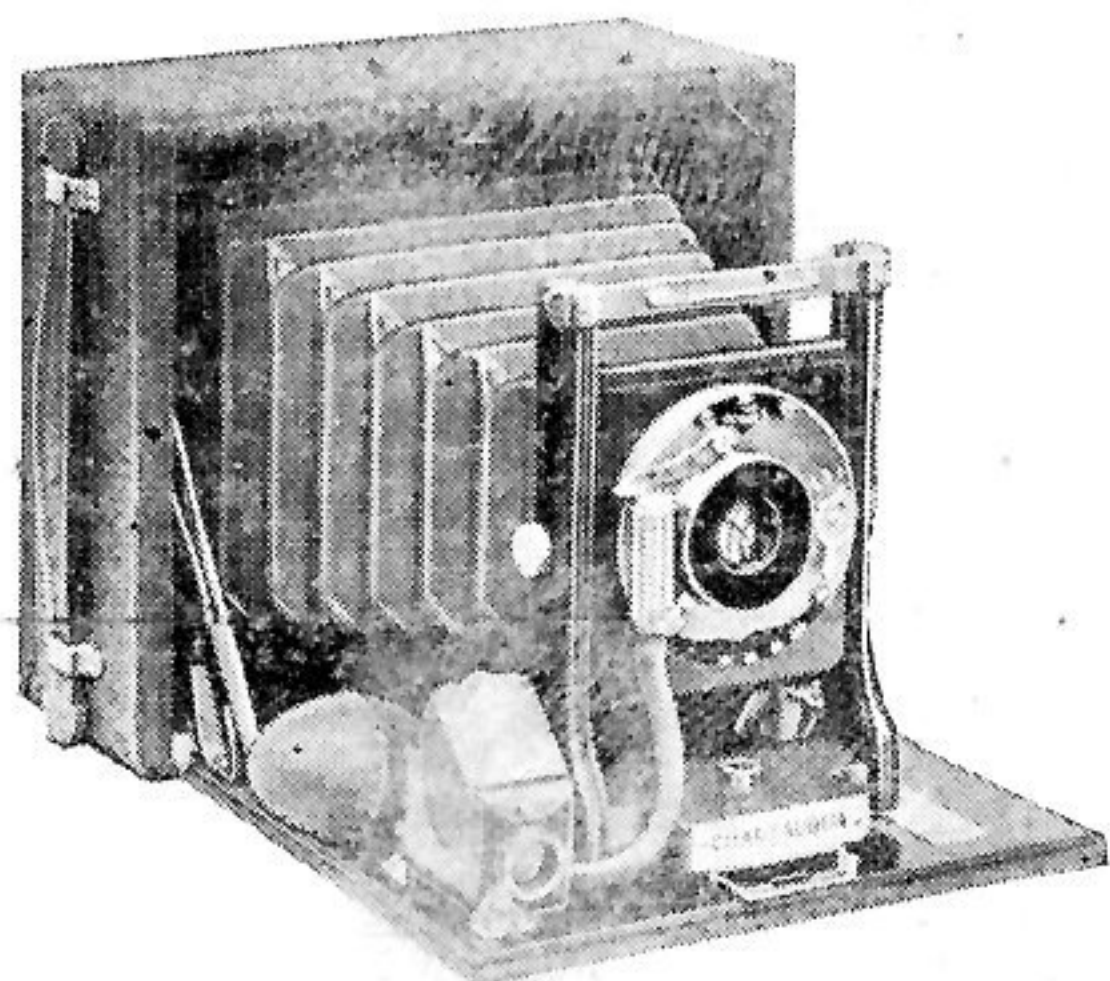
Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.

An extra strong Trunk, 32 in. long, 20½ in. wide and 22 in. high, made to withstand hard usage. Covered with heavy Duck, bound with fifteen Hardwood slats and four wide Steel bands ; the brass-plated pressed Steel trimmings are extra heavy and riveted. Excelsior lock ; leather handles. Covered top tray is 7 in. deep ; dress-tray, 3½ in. deep. Full cloth-lined.



Chautauqua Folding Camera No. 5.

Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.



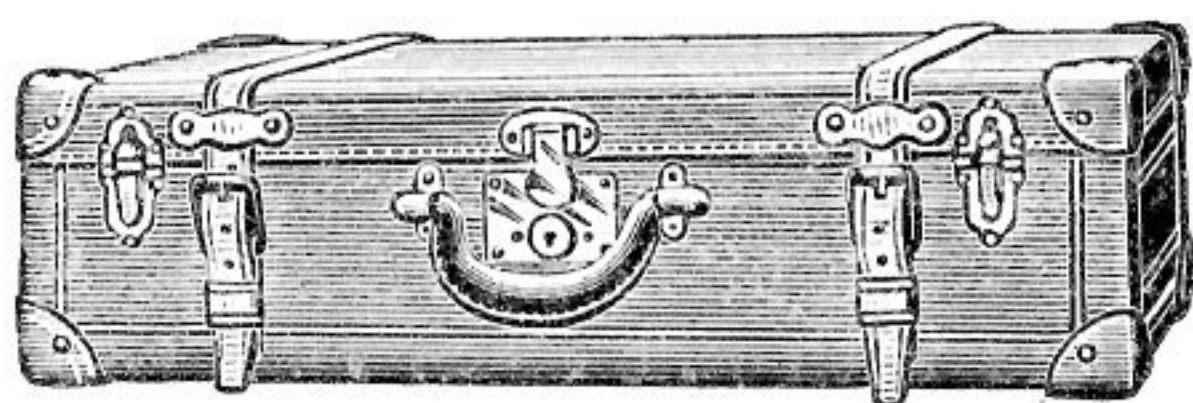
Makes a finished picture 4 x 5. Folds to 2½ x 5½ x 6½ in., weighs 2 lbs.

Camera has a very finely corrected single achromatic Wollensak lens, fitted in a pneumatic self-setting shutter, with Iris diaphragm, arranged for three speeds. Both bulb-and-tube and finger release. Lens holder has mortised wood supports with nicked brace across top and automatic focusing lock. The front, containing lens and shutter, can be raised or lowered, and is fixed by a set-screw. The leather-

handled case is covered with a fine black seal-grain leather ; handsome real mahogany woodwork with polished finish ; nickel-plated trimmings ; red leather bellows. Detachable back, with door and ground-glass for focusing. Piano hinge. A brilliant, reversible hooded finder and two tripod-sockets complete the equipment. One double plate-holder and a complete instruction book free with each Camera. Retail price of its equivalent is \$12.00.

Sole-Leather Suit Case No. 5.

Given for five Certificates ; or free with \$10.00 worth of Larkin Soaps and Products.



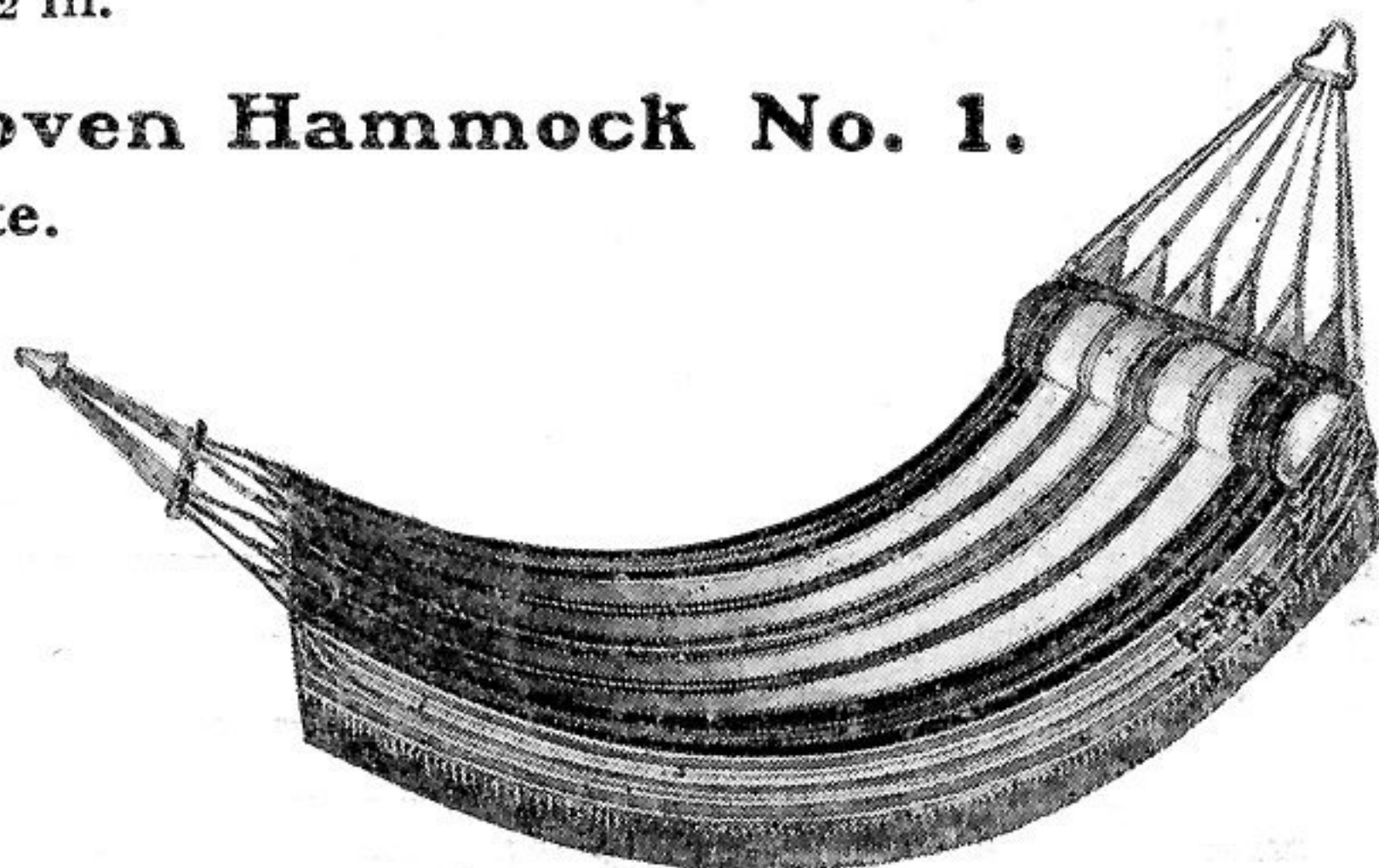
Made of heavy Russet Sole-leather on two steel frames ; pressed leather corners ; strong, moulded round handle ; polished brass spring-lock and catches and straps ; large brass rivets on bottom ; copper-riveted brass-plated

hinges. Lined with imported Holland linen ; has leather-bound shirt-fold in cover and small leather-bound pocket in each end ; inside straps with brass buckles. Size, 24 x 13½ x 6½ in.

Canvas=Woven Hammock No. 1.

Given for one Certificate.

Made of highest grade of Cotton canvas weave, in handsome bright colors. Guaranteed strong and perfect. Complete with pillow and beechwood spreader. Size of bed, 36 x 76 in. ; 12-in. valance.



Salad or Fruit Bowl No. 1.

Given for one Certificate.

Made by the Buffalo Pottery. The decoration is a cluster of roses in their natural coloring, against a green and pink background. Embossed work is traced in gold. A handsome sideboard piece, 10¾ in. in diameter, deep and roomy.

THE LARKIN CLUB-OF-TEN

How to Get the Larkin Products and Premiums
WITH A DOLLAR A MONTH

The Highest and Most Popular Development of the Larkin Idea

THE Larkin Club-of-Ten enables each of ten families in ten months easily to obtain \$10.00 worth of Larkin Products and a Larkin Premium, and secures to the organizer, if an old customer, the present-for-cash of an extra 50c. worth of Products and a Certificate Premium (retail value \$1.50) for each Cash order. If the organizer is a new customer, the first order should be sent in his name to entitle him to the Certificate Premiums for the other nine orders.

The organizer acts as the Club's Secretary, and to secure Certificates and present-for-cash on orders must countersign them. Once each month or oftener, an order is sent to us on our order-blank ; to establish each Club-member as an Old Customer entitled to secure Certificate Premiums for future orders, it must be signed by the member of the Club who is chosen in advance to secure the Larkin Premium, and this member should pay the freight on the shipment with which he receives his premium.

The Soaps, other Products and payments are equally divided. Every case will be packed as ordered. At the end of ten months, each member will have paid the Club ten monthly payments of \$1.00 each and the freight charges on one shipment, and will have received \$10.00 worth of Products and a Larkin Premium.

OTHER WAYS TO OBTAIN LARKIN PREMIUMS

A \$10.00 PREMIUM FREE

is obtained by families who buy \$10.00 worth of Larkin Products for their own use. Buying in quantities from us, the manufacturers, is economy.

A \$10.00 PREMIUM FREE

is earned by young and old, by selling among near neighbors a \$10.00 assortment of Larkin Soaps and Products. Many thousands of young people have acquired their first knowledge of practical business in earning a Larkin Premium.

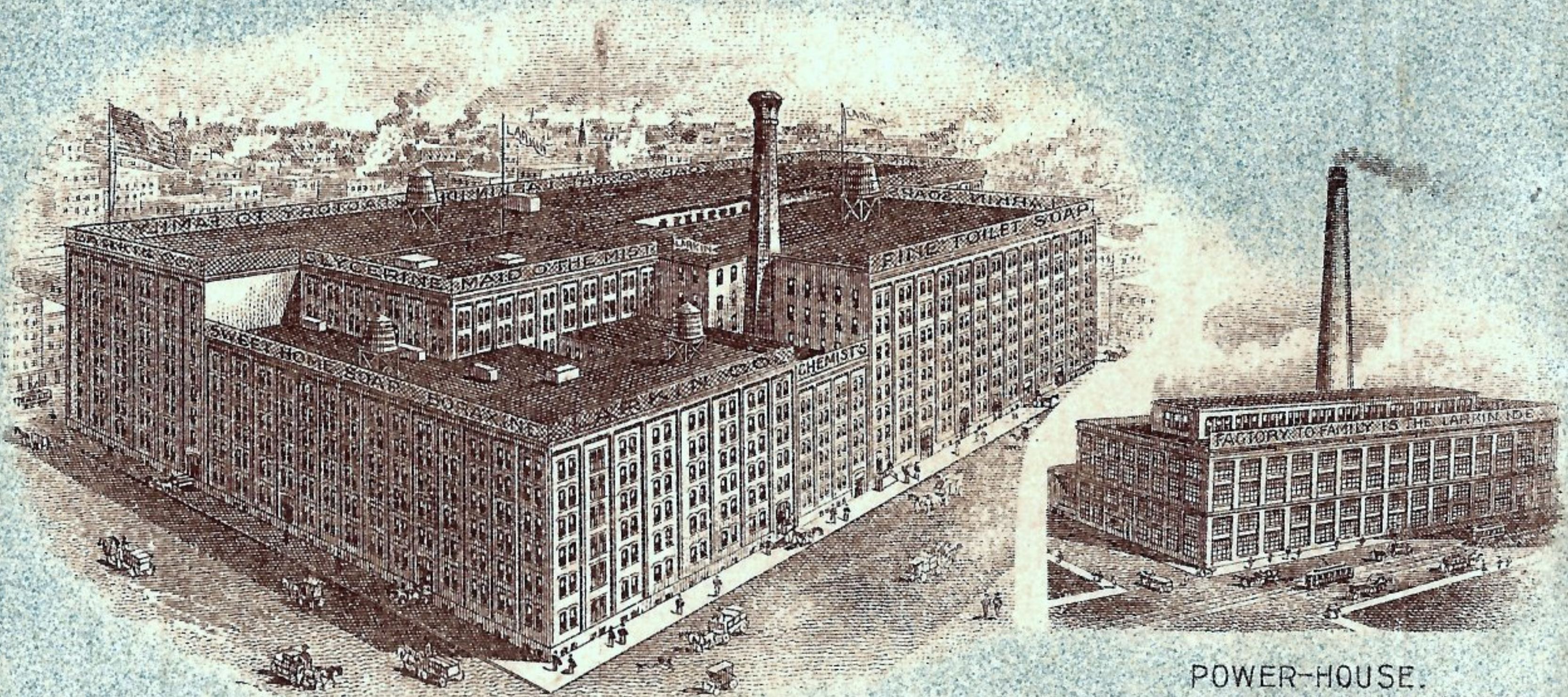
\$10.00 CASH FREE

The Premium chosen may be Larkin Soaps, etc. We send \$20.00 worth for \$10.00. By selling this quantity, a cash profit of \$10.00 is made.

FACTORIES, LABORATORIES AND GENERAL OFFICES OF

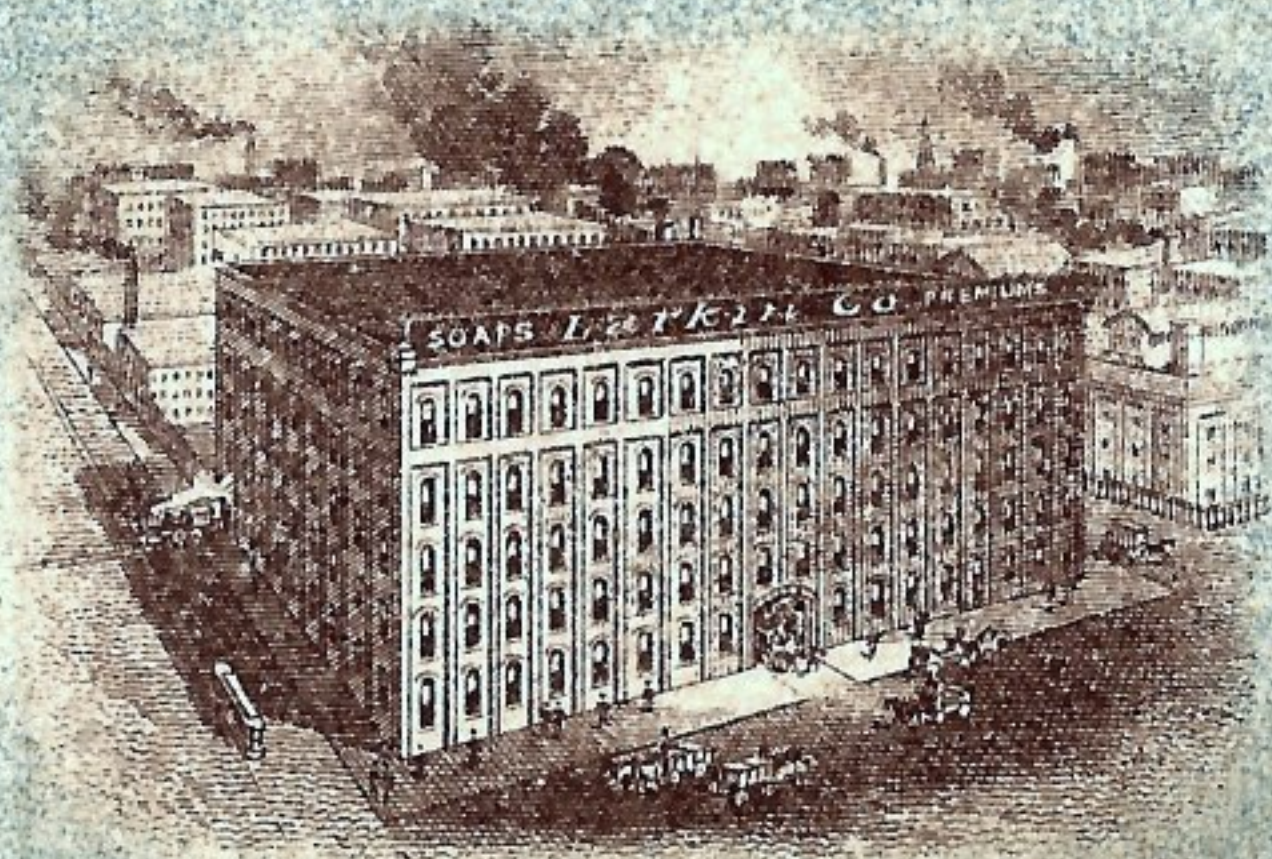
Larkin Co. BUFFALO, N.Y.

OVER FORTY ACRES OF FLOORS, STILL GROWING.



POWER-HOUSE.
TEN THOUSAND HORSE-POWER

THE ONLY GREAT MANUFACTORIES IN THE WORLD DEVOTED TO CO-OPERATION WITH CONSUMERS.
OUR ENTIRE PRODUCT GOES DIRECT FROM FACTORY TO FAMILY WITHOUT TRIBUTE TO MIDDLEMEN.



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